#### Joint Meeting of the ERS Board of Trustees and Investment Advisory Committee





#### Public Agenda #20

#### Call Meeting of the Board of Trustees to Order



#### Public Agenda #21

#### Call Meeting of the Investment Advisory Committee to Order



#### Public Agenda #22

#### Consideration of the Minutes to the August 25, 2021 Joint Meeting of the Board of Trustees and Investment Advisory Committee – (Action)



## Questions? Action Item



#### Public Agenda Item #23

Consideration of the Texa\$aver Program Updates: Texa\$aver Product Review Committee Recommendations -(Action – BOT)

December 8, 2021

Diana Kongevick, Director of Group Benefits Georgina Bouton, CTCM, Assistant Director of Group Benefits Thomas Nun, CFA®, GWI Portfolio Strategist

# Texa\$aver<sup>SM</sup> 401(k) / 457 Program

ERS

#### Program Overview

TEXA**SAVER** 

401(k) Program

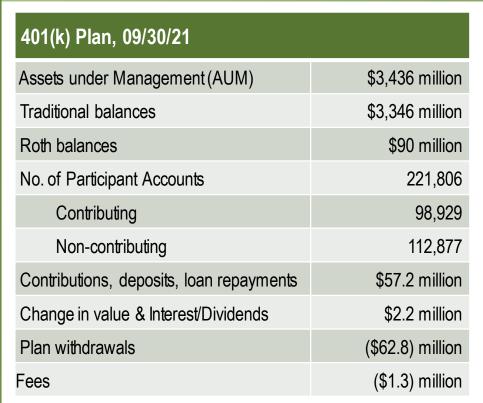
- Established in 1985
- Available to employees of state agencies
- Uses competitive bid process for plan services
- Provides automatic enrollment for new hires since 1/1/2008
- Offers traditional and Roth contributions
- Delivers low-cost, diversified investment choices



- Defined contribution plan established in 1974
- Available to employees of eligible higher education and state agencies
- Uses competitive bid process for plan services
- Offers traditional and Roth contributions
- Delivers low-cost, diversified investment choices

#### Texa\$aver Program

#### Executive Summary

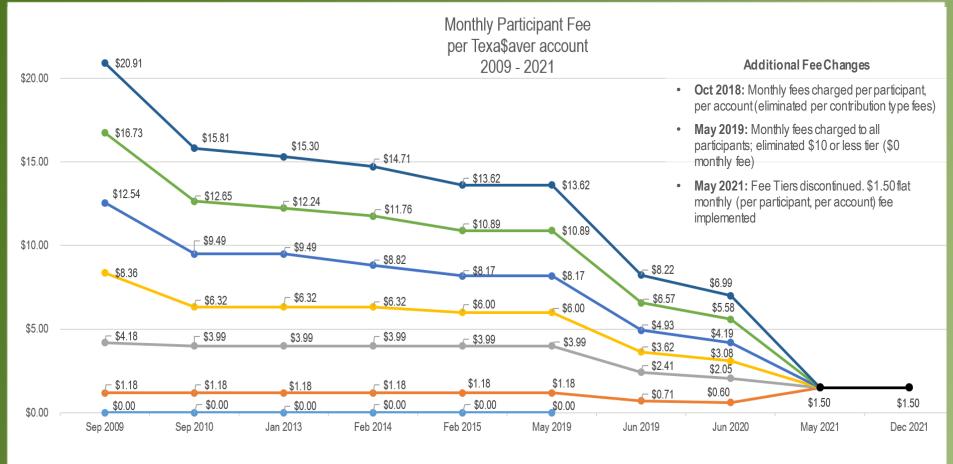


457 Plan, 09/30/21

Assets under Management (AUM)	\$1,282 million
Traditional balances	\$1,205 million
Roth balances	\$77 million
No. of Participant Accounts	33,764
Contributing	17,668
Non-contributing	16,095
Contributions, deposits, loan repayments	\$23.6 million
Change in value & Interest/Dividends	\$ 0.3 million
Plan withdrawals	(\$16.3) million
Fees	(\$0.3) million
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Agenda item 23 - Joint Meeting December 8, 2021





Participant Account Balance Tiers for Monthly Fees (Fee Tiers)

**----**\$10 or less **----**\$10.01 - \$1.000.00

**----**\$1,000.01 - \$16,000.00 **---**\$16,000.01 - \$32,000.00

**----**\$32,000.01 - \$48,000.00

**----**\$48.000.01 - \$ 64.000.00

**\_\_\_\_**\$64.000.01 or more

**Texa\$aver Program** Investment Offerings



- Texa\$aver 401(k)/457 Program Investment Policy
- Diversified assortment of mutual funds and collective trust funds, self-directed brokerage account, and a target date fund series
- Institutionally priced offerings between the plans are the same

#### **Texa\$aver Investment Offerings** September 30, 2021



Highest Risk of Principal				
	Fidelity Diversified International (FDIV)	K)		
	Fidelity International Index Fund			
	Small Cap Value Lord Abbett Small Cap Value I (LRSYX)			
Asset Class	Mid Cap Growth Wellington CIF II MidCap Opportunities S1	Investment Offerings		
	Mid Cap Blend BlackRock Mid Cap Equity Index			
	Large Cap Growth Vanguard Growth Index Institutional (VIGIX)			
	Large Cap Blend Vanguard Institutional Index (VIIIX)			
Balanced (Sto	cks and Bonds) Vanguard Wellington Admiral (VWENX)	Target Date Funds		
Specialty / F	Real Assets AB All Mkt Real Return (AMTIX)	BlackRock LifePath®		
Intermediate Ter	m Bond BlackRock Bond Index Fund	Index Funds		
Short Term Bo	ond BlackRock 1-3 Year Government Bond Index Fund			
US Money Market	BlackRock Short Term Investment Fund			
Lowest Risk of	f Principal			

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#### **Texa\$aver Program** Product Review Committee (PRC)

Porter Wilson Catherine Terrell David Veal Leighton Shantz Carlos Chujoy **Diana Kongevick** Gene L. Needles, Jr. Laurie L. Dotter, CPA Laura T. Starks, Ph.D. ERS Executive Director

ERS Deputy Executive Director

ERS Chief Investment Officer

**ERS** Director of Fixed Income

ERS Investment Risk Officer

**ERS** Director of Group Benefits

ERS Investment Advisory Committee (IAC) member

ERS IAC member

External investment professional





#### PRC Sub-committee

- PRC may appoint a sub-committee to perform a specific purpose (e.g., due diligence, fund evaluation, research, etc.).
- PRC sub-committee members include:
  - Carlos Chujoy Leighton Shantz Dr. Laura T. Starks Lauren Honza Brannon Andrews Gene Needles

PRC Member PRC Member

- PRC Member
- **ERS Portfolio Manager**
- ERS Assistant General Counsel
- PRC Member to serve as an alternate





#### **PRC** Semi-annual Meeting

- The PRC meets at least semi-annually to conduct investment reviews and undertake any other action required for the administration of the Program
- October 20, 2021, the PRC meeting included
  - Investment performance update
  - Next steps for Lord Abbett Small Cap Value I, small cap value fund
    - Program assets, 3Q 2021: \$169.7 million
    - Number of Texa\$aver accounts, 3Q 2021: 33,042







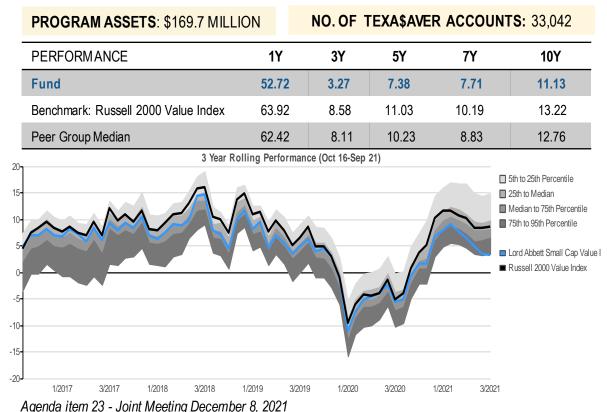
#### Lord Abbett Small Cap Value I (LRSYX)

Lord Abbett Small Cap Value I (LRSYX) Due Diligence

- PRC closely monitored Lord Abbett Small Cap Value I fund
- Annual review with Portfolio Manager, September 21, 2021
  - Performance issues
    - Underperformed to benchmark (Russell 2000 Value Index)
    - Carries a 2-star rating from Morningstar
  - Portfolio management turnover: Eli Rabinowich (August, 2021)
  - Changes in investment process

### Lord Abbett Small Cap Value I (LRSYX) Small Cap Value, 3Q 2021





#### PORTFOLIO COMPOSITION

Assets			
	Cash		0.00%
	US Stocks		94.98%
	US Bonds		0.00%
	Non-US Stock		5.02%
	Preferred Stoc		0.00%
	Convertible B	onds	0.00%
	Other		0.00%
	Non-US Bond	S	0.00%
Overall Morningstar ★★★			
FUND OVERVIEW	1		
Investment type		Mutual fund	
Investment strategy		Active	
Fund expense ratio		0.94%	
Fund reimbursement		0.10%	
Net Texa\$aver expe	nse	0.84%	

#### Lord Abbett Performance Review

PRC Meeting

- At the October 20, 2021 PRC meeting, GWI Portfolio Strategist presented the following considerations for Lord Abbett Small Cap Value fund.
  - Texa\$aver's portion of the strategy's assets
  - Difficult risk-adjusted performance: Sharpe ratios in the 82<sup>nd</sup> and 85<sup>th</sup> peer percentiles (3- and 5-year)
  - Trailing 36-month alpha: -3.3%
  - Up- and Down-capture ratios below peer median (97.1% up, 106.7% down; 61<sup>st</sup> and 64<sup>th</sup>, respectively)



**Sub-committee Initial Screening** Passive Domestic Small Cap Fund



- PRC decided to pursue a passive domestic small cap fund; appointed sub-committee for the fund search
- October 25, 2021 sub-committee met to formulate parameters for initial screening
  - \$2B minimum fund size
  - Net expense ratio ≤ 35 bps
  - Availability on TPA's platform
  - Fund objective and investment style

**Fund Due Diligence Questionnaire** Passive Domestic Small Cap Fund



- October 27, 2021, sub-committee finalized parameters, reviewed initial list of funds, and passed 9 funds to the next phase.
- Passive Domestic Small Cap Fund Due Diligence Questionnaires (DDQ) went out on October 28, 2021
  - 7 funds use Russell 2000 benchmark
  - 2 funds use S&P 600 benchmark
- Responses were received from all funds by the required response date.

#### **Initial Evaluation** Passive Domestic Small Cap Fund

- Sub-committee performed an initial evaluation of:
  - Minimum Requirements
  - Firm Qualifications
    - Management team; investment team
    - Compliance and operations
  - Strategy Qualifications
    - Investment strategy and philosophy; style and process; risk management; historical returns and performance; asset flows



#### **Finalists Recommendation** *Passive Domestic Small Cap Fund*



- On November 16, 2021, the sub-committee recommended the following entities to the PRC as finalists based on DDQ responses and fund performance.
  - BlackRock Russell 2000 Index Fund
  - BlackRock S&P SmallCap 600<sup>®</sup> Equity Index Fund F
  - Fidelity Small Cap Index Fund
  - Vanguard S&P Small-Cap 600 Index Fund I
- PRC agreed with the sub-committee's recommendations.
- Finalist meetings were held November 16 and 17, 2021.

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#### **Finalists** Phase

# 

#### Passive Domestic Small Cap Fund

Fund Name	Fidelity Small Cap Index Fund (FSSNX)	BlackRock Russell 2000 Index Fund - L	Vanguard S&P Small-Cap 600 Index (VSMSX)	BlackRock S&P 600 Index Strategy
Fund Type	Mutual Fund	Collective Trust	Mutual Fund	Collective Trust
Benchmark	Russell 2000	Russell 2000	S&P 600	S&P 600
Fee	2.5 bps	1.85 bps	8.0 bps	2.45 bps
AUM	\$21.6 B	\$11.2 B	\$1.9 B	\$713 M
Tracking Error	0.08%*	0.06%*	0.05%*	0.13%*
Comments	<ul> <li>Managed by Geode Capital Mgmt.</li> <li>Process: Full replication</li> <li>Consistent positive inflows (Morningstar), last 3 yrs.</li> <li>Team turnover in 2019</li> <li>Maximum mo. performance deviations (avg. +0.01): -18bps (1st month of operations) +8bps (11/2016)</li> <li>Morningstar: 4 stars</li> </ul>	<ul> <li>Process: Full replication or optimization</li> <li>Sec. lending adds materially to returns</li> <li>Team managed</li> <li>Maximum mo. performance deviations (avg. +0.00):     <ul> <li>-40bps minimum</li> <li>+35bps maximum</li> </ul> </li> <li>Morningstar: not rated (CIT)</li> </ul>	<ul> <li>Process: full replication</li> <li>Team: Co-PMs: Coleman (2013), Butler (2015)</li> <li>Maximum mo. performance deviations (avg. 0.00): -5.7bps minimum +5.8bps maximum</li> <li>Morningstar: 4 stars</li> </ul>	<ul> <li>Process: Full replication or optimization</li> <li>Sec. lending adds materially to returns</li> <li>Team managed</li> <li>Maximum mo. performance deviations (avg. +0.00):     <ul> <li>-22bps minimum</li> <li>+11bps maximum</li> </ul> </li> <li>Morningstar: not rated (CIT)</li> </ul>

\* Tracking error figures sourced from Morningstar

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#### Next Steps



#### Passive Domestic Small Cap Fund

- Passive domestic small cap fund will be offered within the program's fund lineup
  - High-quality, well-managed, competitively priced small cap fund
  - Available to participant contributions 1Q 2022
- Remove the small cap value fund from the Texa\$aver lineup, and transfer assets to the newly selected.
- TPA and ERS staff will coordinate operational process for the new funding and asset transitions, which includes a communication strategy for participants.

#### **Texa\$aver Program** PRC and Staff recommendation



It is the recommendation of the Product Review Committee (PRC) that the Board of Trustees of the Employees Retirement System remove the Small Cap Value fund from the Texa\$aver 401(k)/457 Program with the program assets being transferred to the selected passive domestic small cap fund.



#### Questions? Action Item -BOT



#### Public Agenda Item #24

# *Review of Texa\$aver 401(k)/457 Program Compliance and Operational Updates*

December 8, 2021

Diana Kongevick, Director of Group Benefits Georgina Bouton, CTCM, Assistant Director of Group Benefits Nora Alvarado, CTCM, Voluntary Income Plans, Group Benefits

#### **Texa\$aver<sup>SM</sup> Program** Calendar Year 2020 Overview

- Texa\$aver 401(k)/457 program (Texa\$aver) is a voluntary tax-deferred supplemental retirement program
  - Designed to help state and eligible higher education employees with personal retirement savings
- Texa\$aver is comprised of two plans
  - 401(k) plan available to state agency employees
  - 457 plan available to state agency and eligible higher education employees



tirement Preparation

A Shared Responsibili



### **Contract Monitoring Overview**

Performance Guarantee Assessments



- A performance guarantee (PG) is connected to a business-critical service function(s) required of a vendor throughout the contract period.
- PG metrics are formulated from regulatory standards and industry best practices. Each PG is then risk-rated using risk assessment modeling and given a PG severity level.
- Severity levels identify the basis for the assessment amount in the event a PG is missed. The severity levels are:
  - Severity 1: Emergency
  - Severity 2: Critical
  - Severity 3: Moderate
  - Severity 4: Minor

Agenda item 24 – Board of Trustees Meeting, December 8, 2021

#### **Texa\$aver Program** Vendor Contracts



- Two vendors provide contracted services to the Texa\$aver program.
  - Empower Retirement provides third party administrator services.
  - Advised Assets Group (AAG) provides advisory services.

# Texa\$aver Program



#### Empower Retirement Performance Reporting, CY20

Severity Level	PG Category	Vendor Performance Results	PG Assessments	PG Requirement	PG Actual
2	Critical PGs	3 Critical PG assessments	Resolution of File and/or Transaction Errors 3 PGs assessed (3 of 12 months)	Any file transfer/data errors shall be resolved within twenty-four hours of the notice to ERS.	Not Met
3	Moderate PGs	5 Moderate PG assessments	Notification of File and/or Transaction Errors 5 PGs assessed (5 of 12 months)	Notification to ERS of any file transfer/data errors within twenty-four hours.	Not Met
4	Minor PGs	2 Minor PG assessments	<b>Communications Material</b> 2 PGs assessed (2 of 12 months)	All communication materials must adhere to ERS' communication review and approval process.	Not Met

While now resolved, most assessments shown are related to the critical misses due to newly hired state employees not being automatically enrolled into the 401(k) plan.

Agenda item 24 – Board of Trustees Meeting, December 8, 2021

#### **Texa\$aver Program** Advised Assets Group Performance Reporting, CY20



Severity Level	PG Category	Vendor Performance Results	PG Assessments	PG Requirement	PG Actual
4	Minor PGs	2 Minor PG assessments	Interval Service Levels (Call answering speed) 2 PGs assessed (2 of 4 quarters)	80% per quarter	46.15% and 73.33%



#### Questions?



# Public Agenda Item #25 \*Annual Ethics Training

#### December 8, 2021

Cynthia Hamilton, General Counsel Charles Herring Jr., Herring & Panzer LLP

# **Fiduciary Duty**

Charles Herring, Jr. HERRING & PANZER, LLP

#### Lawyers

<u>Liability</u> Legal Malpractice – Negligence Breach of Fiduciary Duty **Discipline** Violations of Texas Disciplinary Rules <u>Criminal prosecution</u>



Code of Hammurabi
Roman Civil Law
The Bible





1. If anyone ensnare another, putting a ban upon him, but he cannot prove it, then he that ensnared him shall be put to death.

102. If a merchant entrust money to an agent (broker) for some investment, and the broker suffer a loss . . . , he shall make good the capital to the merchant.

## Roman Civil Law – 350 B.C.

#### **Praetors**





#### Genesis: 2:15 – 1400 B.C.

#### Titus: 1:17 – 66 A.D.

#### Matthew 6:24 – 80 A.D.

No man can serve two masters: for either he will hate the one, and love the other; or else he will hold to the one, and despise the other, Ye cannot serve God and mammon.

## Sources of Fiduciary Duty

Statutes – Civil and Criminal

Codes, Rules, Regulations

Internal policies

Common Law – court decisions

# Jury Charge

Did [the Fiduciary] comply with his fiduciary duty to Paul Payne?

[As Paul Payne's agent,] [the Fiduciary] owed Paul Payne a fiduciary duty. To prove he complied with his duty, [the Fiduciary] must show—

1. The transaction[s] in question [was/were] fair and equitable to Paul Payne; and

2. [The Fiduciary] made reasonable use of the confidence that Paul Payne placed in him; and

3. [The Fiduciary] acted in the utmost good faith and exercised the most scrupulous honesty toward Paul Payne; and

# Jury Charge

4. [The Fiduciary] placed the interests of Paul Payne before his own, did not use the adv antage of his position to gain any benefit for himself at the expense of Paul Payne, and did not place himself in any position where his self-interest might conflict with his obligations as a fiduciary; and

5. [The Fiduciary] fully and fairly disclosed all important information to Paul Payne concerning the transaction[s].

Answer "Yes" or "No."

# **Motivations**

- ► Ignorance
- ▶ Inadvertence
- Intentional theft or fraud
  - Psychopaths
  - Financial "need" debts, family, drugs
  - Greed
  - ► Coercion
  - ▶ Relationships love, revenge
  - ► Workplace culture
  - ► Ideology

## Allen Stanford



## Elizabeth Holmes



#### Avoiding Breaches of Fiduciary Duty

Avoid conflicts of interests in investments – directly and indirectly – personally, family, businesses

Maintain confidentiality

Study, Question; Study, Question; Study, Question



### Questions?



#### \*Public Agenda Item #26

#### Chief Investment Officer's Report

#### December 8, 2021

David Veal, CFA, CAIA, FRM, Chief Investment Officer



Invest prudently in a diversified portfolio at a reasonable cost to maximize the probability that promised benefits are provided.



Obtain returns over rolling fiveyear periods in excess of adopted benchmarks



Achieve results that are commensurate with the amount of active risk assumed

#### **Trust Performance** Investment Strategy

Allocate

Select carefully thoughtfully to managers that available assets add value

Diversify well to control risk as markets change



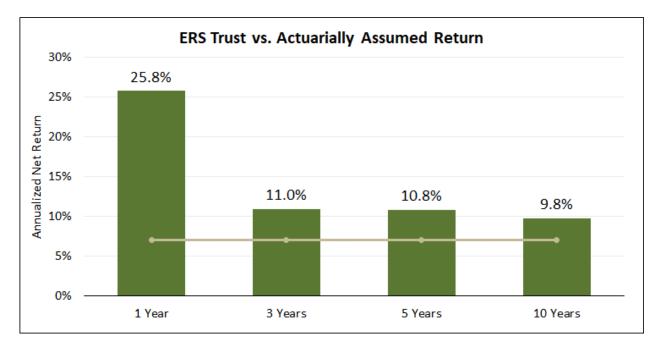




## **ERS Trust Performance** *Relative Return*



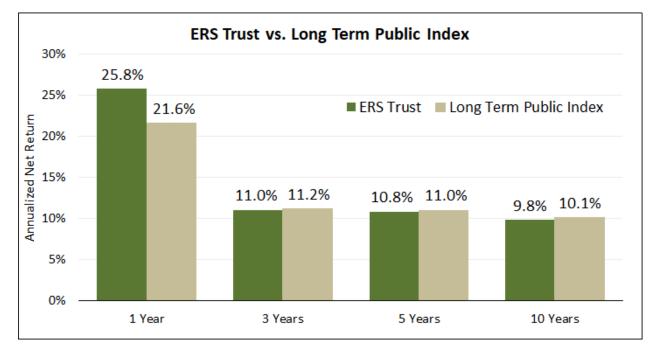
• Strong performance versus Policy Index across all time horizons



### **ERS Trust Performance** *Relative Return*



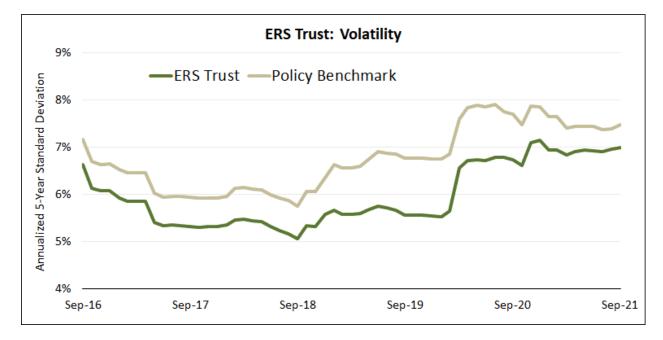
• Outperformance versus Long-Term Public Index across shorter time horizons



#### **ERS Trust Performance** Absolute Risk



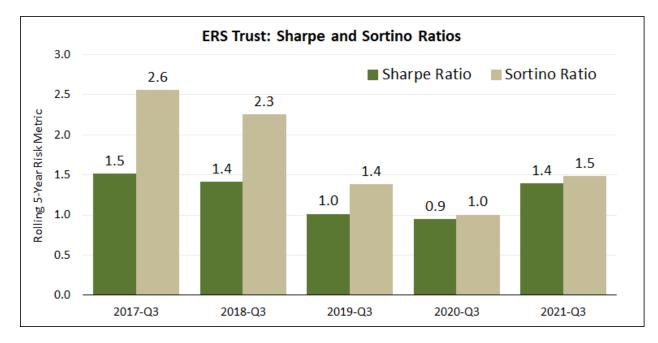
• Volatility levels trending upward and remain below that of the benchmark



## **ERS Trust Performance** *Risk-Adjusted Returns*



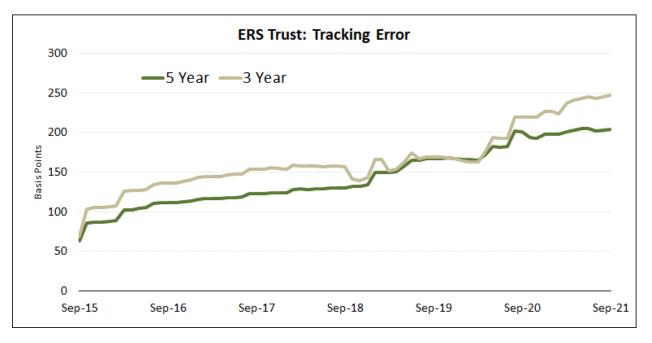
• Good returns per unit of absolute risk and downside risk



#### **ERS Trust Performance** *Relative Risk*



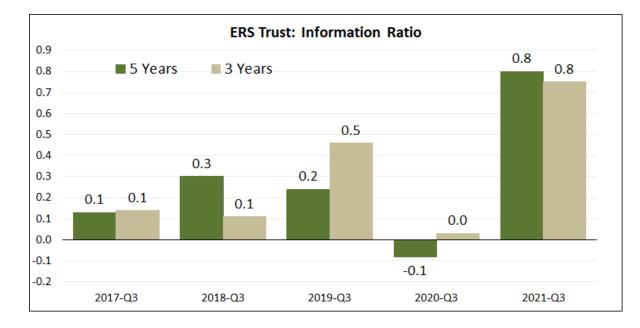
• Tracking error trending upward over time as portfolio matures



### **ERS Trust Performance** *Risk-Adjusted Returns*



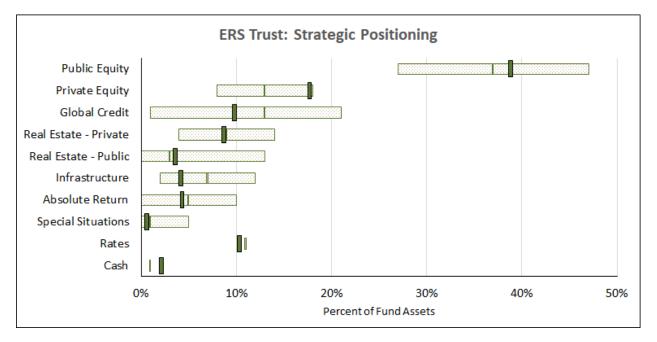
• Returns per unit of relative risk now at their highest levels in several years



### **ERS Trust Performance** *Fund Positioning*



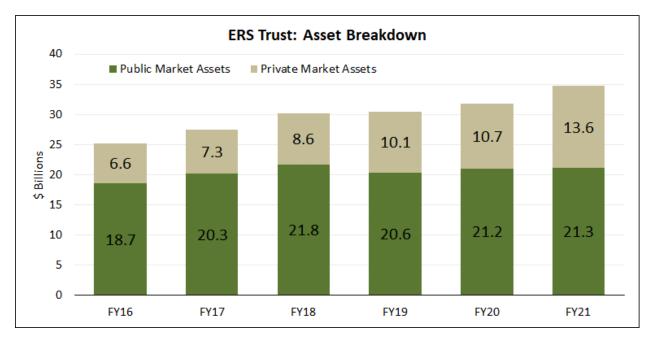
• Asset classes remain within ranges with private equity near maximum



#### **ERS Trust Performance** Asset Mix



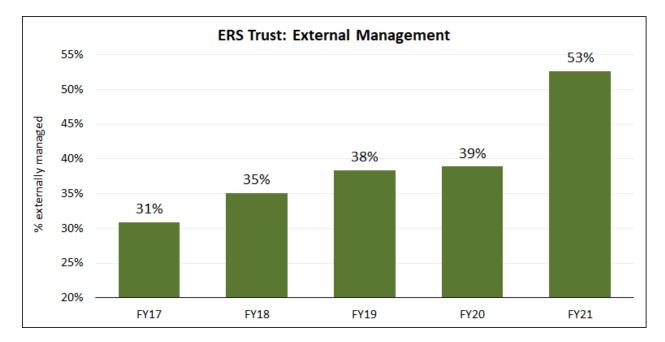
• Mix shift toward private markets has left public markets essentially flat



### **ERS Trust Performance** Asset Mix



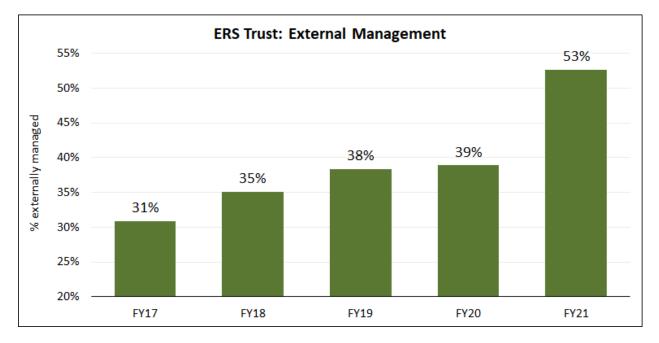
• Mix shift toward external management has made that the majority of the Trust



#### **ERS Trust Performance** Asset Mix

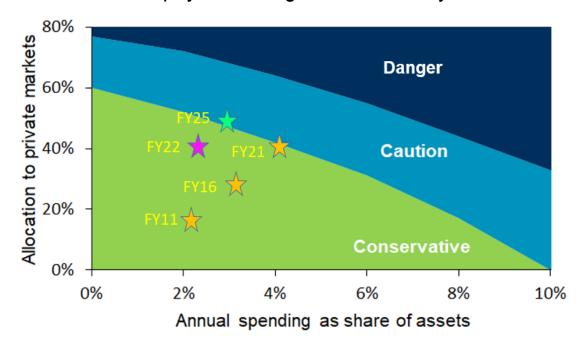


• Mix shift toward external and private markets has added to illiquidity



## **ERS Trust Performance** *Liquidity vs. Spending*

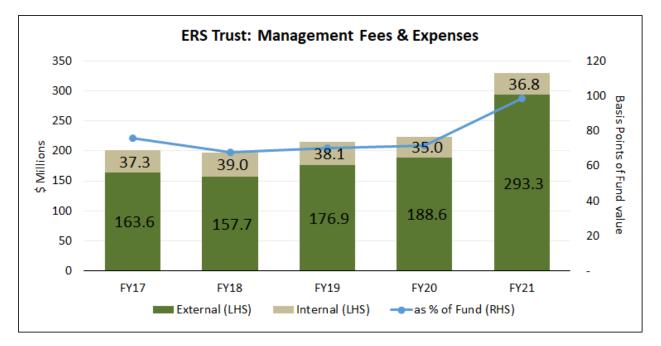
• Liquidity is balanced with the payment obligations of the System



### **ERS Trust Performance** Fees & Expenses



• Mix shift toward private markets has led to an increase in expense levels





### Questions?



#### Public Agenda Item #27

#### \*Review of Investment Performance for the 3rd Quarter of 2021 and Risk Update

#### December 8, 2021

David Veal, Chief Investment Officer Carlos Chujoy, Director of Risk Management and Applied Research Sam Austin, Partner, NEPC





#### QUARTERLY PERFORMANCE REPORT EMPLOYEES RETIREMENT SYSTEM OF TEXAS

**DECEMBER 8, 2021** 

Sam Austin, Partner Michael Malchenko, Sr. Client Specialist





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- Executive Summary
- Total ERS Trust Performance Summary
- Appendix and Disclosures





### **ERS TRUST DASHBOARD**

	CYTD	FY 2021
Fund Performance	15.3%	25.5%
Policy Benchmark	9.7%	18.5%
Excess Return	5.6%	7.0%
3 Yr Tracking Error	2.4	7%
5 Yr Sharpe Ratio	1.	39
5 Yr Sortino Ratio	1.	48

#### Largest Contributors (Quarter)

Private Equity (+0.9%) and Private Real Estate (+0.2%) contributed positively versus the policy benchmark.

#### Largest Detractors (Quarter)

None. All asset classes were contributors or flat versus the policy benchmark.

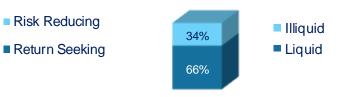


#### Allocation



Profile
Market Value at September, 2021:
\$34.95 Billion
Actuarial Accrued Liability August 31, 2020 :
\$43.2 Billion
Actuarial Value of Assets August 31, 2020 :
\$28.5 Billion
ERS Trust Funded Ratio August 31, 2020
66.0%
Actuarial Assumed Rate of Return:
7.00%
Retirees and Beneficiaries August 31, 2020:
117,996
Retirement Payments Year Ended August 31, 2020:
\$2.70 Billion

#### Liquidity





### PERFORMANCE SUMMARY



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### TOTAL ERS TRUST PERFORMANCE DETAIL (NET OF FEES)

	Market Value	Fiscal YTD	3 Mo	1 Yr	3 Yrs	5 Yrs	10 Yrs
Total ERS Trust	\$34,948,286,762	-0.9%	2.7%	25.8%	11.0%	10.8%	9.8%
Total ERS Trust Policy Index		-1.7%	1.4%	18.1%	9.1%	9.2%	9.0%
Long Term Public Index		-3.4%	-0.8%	21.6%	11.2%	11.0%	10.1%

- One-year ended September 30, 2021, the ERS Trust outperformed the policy benchmark by 7.7%.
- The Fund's assets increased from \$28.6 billion to \$34.9 billion in the calendar year which includes a \$7.2 billion investment gain in the calendar year and a \$919.0 million investment gain in the third calendar quarter of 2021.



Note: Long Term Public Index is comprised of 79% MSCI ACW IMI and 21% Barclays Intermediate Treasury Index. Index definitions can be found in the appendix.

### TOTAL ERS TRUST PERFORMANCE DETAIL (NET OF FEES)

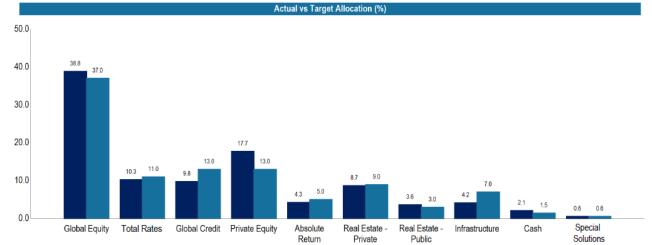
	3 Years E	nding September 30, 2021				
	AnIzd Ret	Anlzd Std Dev	Sharpe Ratio	Sortino Ratio RF		
Total Trust	10.96%	8.66%	1.15	1.34		
Total Trust Policy Index	9.10%	9.12%	0.88	1.12		
5 Years Ending September 30, 2021						
	Anlzd Ret	Anlzd Std Dev	Sharpe Ratio	Sortino Ratio RF		
Total Trust	10.79%	6.99%	1.39	1.48		
Total Trust Policy Index	9.16%	7.46%	1.08	1.22		

- Three-year period ended September 30, 2021, the return of 10.96% outperformed the benchmark by 1.86%. On a risk-adjusted basis, the Sharpe and Sortino Ratios over this period outperformed the benchmark.
- Five-year period ended September 30, 2021, the Trust returned 10.79% and outperformed the policy benchmark by 1.63%. On a risk-adjusted basis, the Trust's Sharpe and Sortino Ratios outperformed the benchmark and indicate that active management benefitted the Plan.
- The three-year and five-year Fund returns have outperformed the actuarial rate of return.



Note: Long Term Public Index is comprised of 79% MSCI ACW IMI and 21% Barclays Intermediate Treasury Index. 3<sup>rd</sup> Quarter 202176 Index definitions can be found in the appendix.

### **TOTAL ERS TRUST ASSET GROWTH SUMMARY**

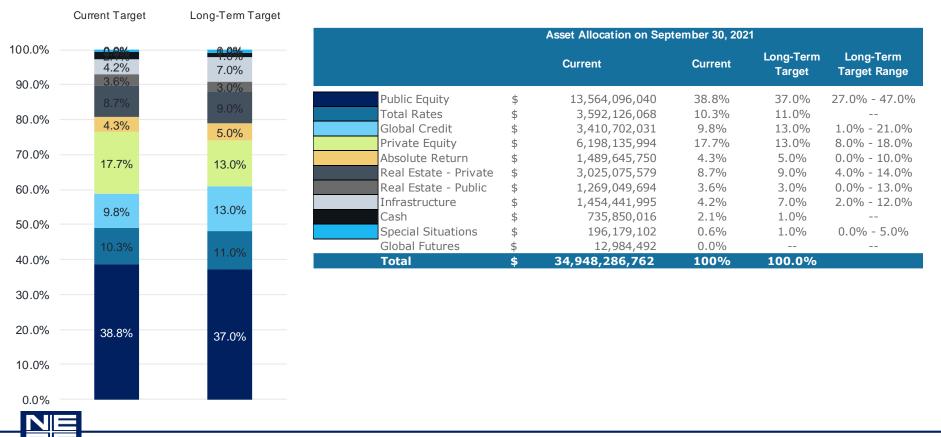


#### Actual Tactical Transition Policy

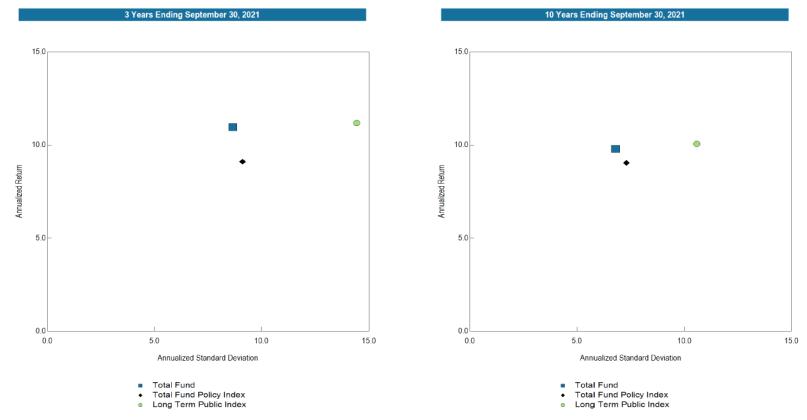
			Summary of Cash Flow	ıs		
	Fiscal Year-To-Date	Last Three Months	Year-To-Date	One Year	Three Years	Five Years
Beginning Market Value	\$34,909,583,238	\$33,902,876,973	\$30,865,543,933	\$28,618,113,390	\$28,923,385,305	\$25,570,386,973
Contributions	\$1,817,352,089	\$5,704,092,337	\$16,014,801,930	\$18,521,382,055	\$46,677,604,006	\$64,365,772,666
Withdrawals	-\$1,447,811,501	-\$5,577,731,788	-\$16,579,702,421	-\$19,439,177,525	-\$50,216,759,995	-\$70,054,194,552
Net Cash Flow	\$369,540,588	\$126,360,548	-\$564,900,491	-\$917,795,470	-\$3,532,679,248	-\$5,676,302,338
Net Investment Change	-\$330,837,064	\$919,049,241	\$4,647,643,320	\$7,247,968,842	\$9,557,580,705	\$15,054,202,128
Ending Market Value	\$34,948,286,762	\$34,948,286,762	\$34,948,286,762	\$34,948,286,762	\$34,948,286,762	\$34,948,286,762



### **TRUST ASSET ALLOCATION VS. POLICY TARGETS**



### **TOTAL RISK/RETURN**

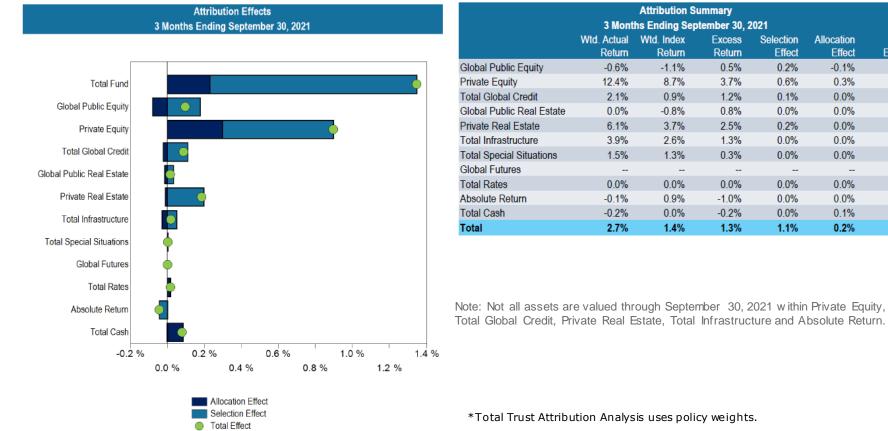




Note: Long Term Public Index is comprised of 79% MSCI ACW IMI and 21% Barclays Intermediate Treasury Index. Index definitions can be found in the appendix.

3<sup>rd</sup> Quarter 202179

### TOTAL TRUST ATTRIBUTION ANALYSIS



Total

Effects

0.1%

0.9%

0.1%

0.0%

0.2%

0.0%

0.0%

0.0%

0.0%

0.1%

1.4%

Allocation

Effect

-0.1%

0.3%

0.0%

0.0%

0.0%

0.0%

0.0%

0.0%

0.0%

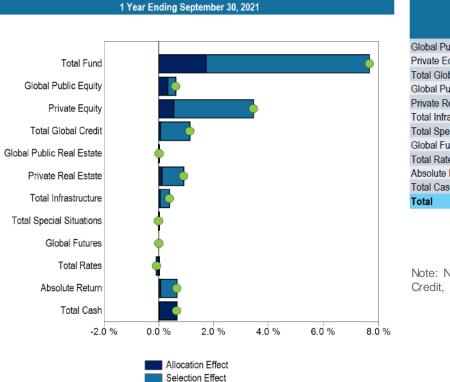
0.1%

0.2%

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### **TOTAL ERS TRUST ATTRIBUTION ANALYSIS**



Total Effect

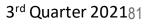
Attribution Effects

Attribution Summary						
1 Year Ending September 30, 2021						
	Wtd. Actual Return	Wtd. Index Return	Excess Return	Selection Effect	Allocation Effect	Total Effects
Global Public Equity	30.0%	29.2%	0.8%	0.3%	0.3%	0.6%
Private Equity	52.0%	31.6%	20.5%	2.9%	0.5%	3.4%
Total Global Credit	21.5%	11.3%	10.2%	1.1%	0.1%	1.1%
Global Public Real Estate	30.6%	30.5%	0.1%	0.0%	0.0%	0.0%
Private Real Estate	16.0%	7.1%	8.9%	0.8%	0.1%	0.9%
Total Infrastructure	17.6%	9.4%	8.2%	0.3%	0.0%	0.4%
Total Special Situations	11.4%	12.9%	-1.5%	0.0%	0.0%	0.0%
Global Futures						
Total Rates	-1.3%	-1.4%	0.1%	0.0%	-0.1%	-0.1%
Absolute Return	15.2%	3.6%	11.6%	0.6%	0.1%	0.6%
Total Cash	-0.1%	0.1%	-0.2%	0.0%	0.6%	0.6%
Total	25.7%	18.1%	7.6%	5.9%	1.7%	7.7%

Note: Not all assets are valued through 30, 2021 within Private Equity, Total Global Credit, Private Real Estate, Total Infrastructure and Absolute Return.

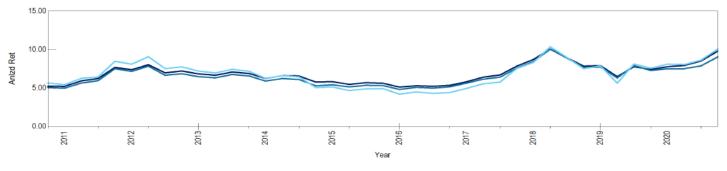
\* Total Trust Attribution Analysis uses policy weights.





### LONG TERM INVESTMENT RESULTS

Rolling 10 Year Annualized Return (%)









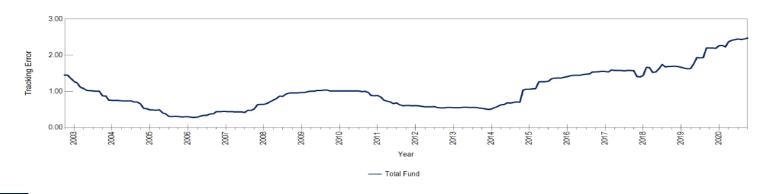
Note: Long Term Public Index is comprised of 79% MSCI ACW IMI and 21% Barclays Intermediate Treasury Index. Index definitions can be found in the appendix.

3<sup>rd</sup> Quarter 202182

### **ROLLING INFORMATION RATIO AND TRACKING ERROR**



Rolling 3 Year Tracking Error





### SUMMARY PERFORMANCE COMMENTARY

- Over the past 10 years, Total Trust returns outperformed the policy benchmark by 0.75% and outperformed the Plan's actuarial rate of return (currently 7.0%).
- In the one-year ended September 30, 2021 the Trust outperformed the policy benchmark by 7.7%.
  - Private Equity contributed +3.4%, Global Credit contributed +1.1%, Private Real Estate contributed +0.9%, Global Public Equity contributed +0.6% and Absolute Return contributed +0.6% to returns vs. the policy benchmark.
- In the past one-year, portfolio positioning at the asset class level contributed +1.7% to Total ERS Trust returns vs. policy benchmark.
  - An over-weight position to Private Equity contributed positively (+0.5%) to total Trust returns vs. the policy benchmark.
  - An over-weight position to Public Equity contributed positively (+0.3%) to total Trust returns versus the policy benchmark.





# Risk Management & Applied Research Market and Portfolio Update

Carlos Chujoy, CFA, Director of Risk Management & Applied Research

# Market and Portfolio Update 3Q2021 Update



# Agenda

- Headwinds and Tailwinds
- Review of 3<sup>rd</sup> Quarter Market Conditions
- ERS Portfolio Overview
- Summary

# Market Conditions 3Q2021 Update

### Tailwinds

- Continued reopening of the economy
- Fed maintaining its supportive stance with ample liquidity
- Fundamentals still supportive of continued growth albeit at a lower pace
- Diversified nature of ERS portfolio well positioned for adverse market events

### Headwinds

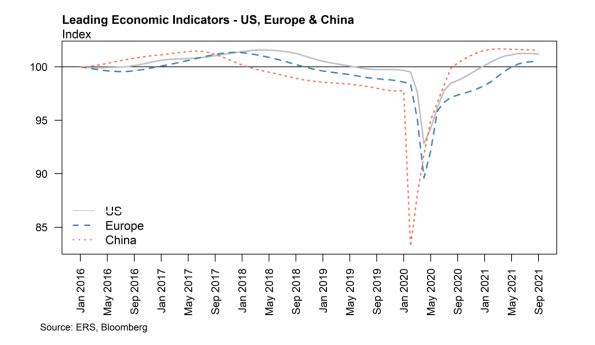
- Concerns about slowing economic growth and higher inflation, Fed tapering, US debt levels
- More evidence of a deteriorating environment
- China economic slowdown and the impact from the Evergrande fallout



# **Global Economic Activity**



Economic Slowdown Concerns Due To A Deceleration In Largest 2 Economies

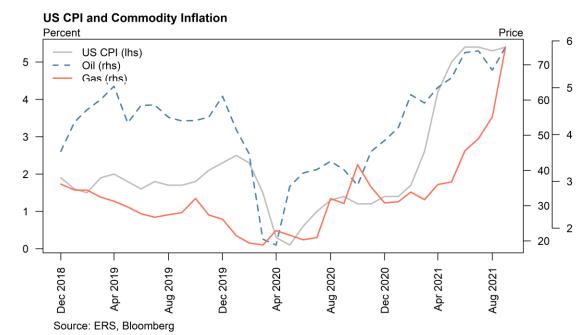


- The quick V-shaped economic recovery in major regions of the world led risk-oriented assets to perform well in the recent past
- However, the peaking of economic activity had investors concerned about prospects of an economic deceleration
  - PMIs stalling from a high of 64 and 55 in the US and China respectively to 61 and 49

# Inflation and Commodities



The Rise In Commodity Prices Are Adding to Inflationary Concerns



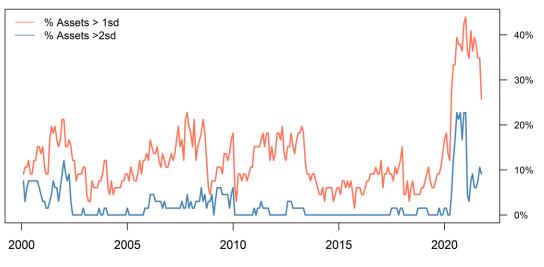
- The Fed views inflation as temporary. At the end of the quarter, US inflation was annualizing just over 5%
- Prices for commodities such as Oil and Natural Gas rose due to green energy policies, frictions from the pandemic recovery, and geopolitical risk
- The combination of an economic slowdown and higher inflation poses risk to the markets

# Valuation



### Over 80% of Assets Tracked Trade At Fair Valuation Levels

#### Percent Assets Trading Expensive



Source: ERS, Bloomberg

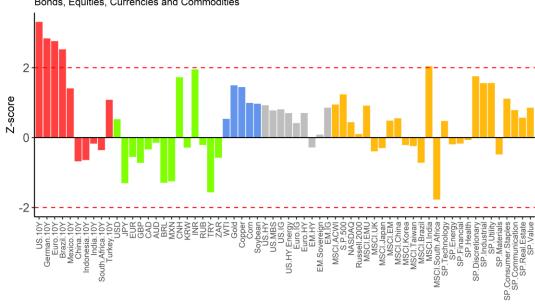
- Valuation levels dramatically increased as the Fed funds rate dropped to all time lows during 2020
- Public equities explained the majority of the assets trading on the expensive side during the run up in 2020 but have since come down
- Assets tracked include public equities, fixed income, currencies and commodities

# Valuation



### Most Assets Trade At Reasonable Valuation Levels

#### **Cross Asset Valuation**



Bonds, Equities, Currencies and Commodities

Source: ERS, Bloomberg

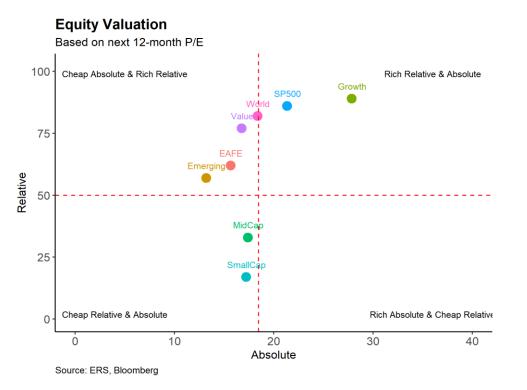
Agenda item 27 – Joint Meeting December 8, 2021

- Most currencies exhibit undervaluation
- Within equities cyclical sectors trade at a relative premium to other sectors
- Valuations are high for Long Treasury Bonds

# Valuation - Equities



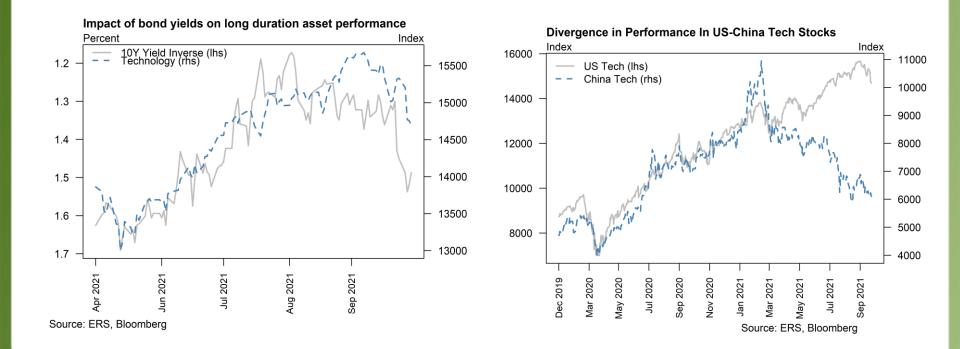
Within Equities, Mid and Small Appear Attractive On a Relative Basis



- Growth in particular looks expensive
- Midcap stocks and Smallcap stocks look attractively priced relative to history

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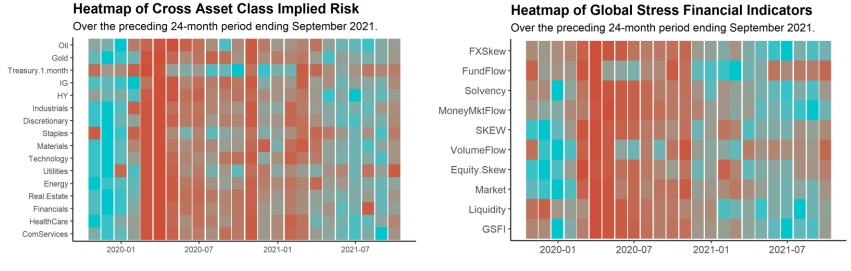
### Bond Yields, Regulation and Long Duration Assets ERS<sup>\*</sup> Rising Yields and Increased Regulatory Environment Impact On Risky Assets



# Market Stress



### Global Financial Stress Indicators and Cross Asset Class Implied Risk



Source: ERS, Bloomberg, Bank of America

- The 3<sup>rd</sup> quarter saw an increase of stress levels as manifested by the GSFI.
- Several risk indicators such as fund flow and volume flow momentum provided a sense of increased anxiety.
- September proved to be a challenging month for risk seeking assets during the quarter.

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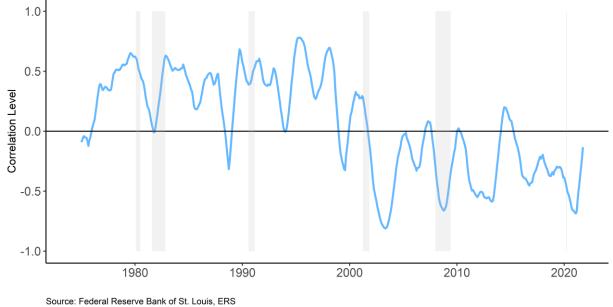
Source: ERS, Bloomberg

# Portfolio Diversification

Rise in Equity/Bond Correlation Means Less Diversification And More Volatility



#### Rolling 1-Yr (Moving Average) Equity/Bond Correlation



Data covers the Period of Dec.1974-Sep.2018

### Market Update Current Market Concerns



1. Global economic weakening backdrop

2. Real bond yields rising as central banks start to pull back from the COVID-19 support

3. Market volatility to be influenced by

a. ongoing supply-chain disruptions

b. shortages

c. climbing energy prices

d. downward revisions to economic and financial estimates

e. expectations on Fed policy

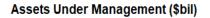
4. Realignment of portfolio positioning in response to underlying market dynamics

## **Portfolio Positioning** ERS Trust dollar allocation



Assets

- Total Trust assets gained about \$1bil (3.1%) in the quarter, driven by 2.7% of investment gains
- With the exception of Public Equity, asset class positions either remained approximately same or increased
- Public equity position dropped roughly \$400mil (2.8%) in the quarter, attributable to both downsized return and asset allocation





# **Portfolio Positioning** ERS Trust vs policy allocation

Underweight | Overweight (%)

• The ERS portfolio was overweight Public Equity and Private Equity while underweight Infrastructure at end of Q2. The overweight in Public Equity was reduced at end of Q3.



Fund Positioning Relative to FY2021 Weight Targets

# Liquidity Analysis (Monthly) Sufficient ability to meet short-term needs

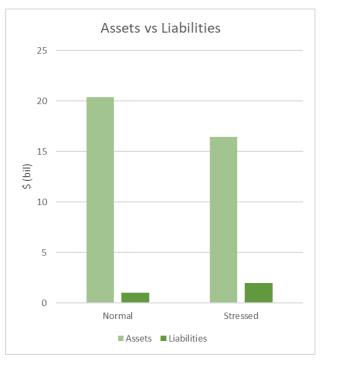
Assets Liquidable within 30 days (\$bil)			
	Normal	Stressed	
Equity	13.6	11.6	
Rates	3.6	2.5	
Internal Credit	2.5	1.7	
Cash	0.7	0.7	

Total	20.4	16.5

Potential Liability over the next 30 day period (\$bil)				
	<u>Normal</u>	Stressed		
Net Plan Contribution	0.1	0.2		
Capital Call	0.9	1.8		
Total	1.0	2.0		
Liquidity Ratio				
	Normal	Stressed		
Assets / Liabilities	20.40	8.25		
Pass (>5)	Yes	Yes		

Methodology:

Rates portfolio can be liquidated in 5day(normal)/ 10days(stressed). The equity portfolio can be liquidated in 10days(normal)/30 days(stressed). The slippage for the liquidation is VaR(99.99%) for stressed scenario. Liabilities are estimated using historical patterns. These are multiplied by two in stressed scenarios.









- Concerns about the pace of the economic recovery and increasing sentiment towards higher inflation drove market sentiment during the quarter as concerns about 'stagflation' started to surface. Risk seeking assets remained volatile during the quarter
- The increasing breadth of risk indicators turning pink captured the deteriorating market sentiment
- Cross asset valuation analysis suggests most assets to be trading at a reasonable valuation level
- The ERS Trust gained about \$1billion in value with half of that coming from state contributions and the remainder from investment gains
- The ERS Trust maintains sufficient liquidity based on internal stress test analysis



# Questions?



## \*Public Agenda Item #28

## \*Annual Review of Retirement Program Actuarial Valuations and Financial Status

### December 8, 2021

Ariana Whaley, Pension Policy Analyst Ryan Falls, Senior Consultant, Gabriel Roeder & Smith Joe Newton, Pension Practice Leader, Gabriel Roeder & Smith



# Actuarial Valuations of the ERS Retirement Funds as of August 31, 2021

Ryan Falls, FSA, EA, MAAA Joe Newton, FSA, EA, MAAA

December 8, 2021

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# Agenda

- ERS Funding Valuation Results
  - Review of 2021 Legislative Reform
  - Impact on Accounting Results as of August 31, 2021
  - Impact of FY2021 Investment Performance
- LECOSRF and JRS2 Funding Valuation Results



# **Purpose of Actuarial Valuation**

- Snapshot as of August 31, 2021 using member data, financial data, benefit and contribution provisions, actuarial assumptions and methods as of that date
- Purposes:
  - Measure the actuarial liabilities and funding levels
  - Determine adequacy of current statutory contributions
    - Set future amounts of contributions if current found to be inadequate
  - Provide other information for reporting
    - GASB 67/68, Annual Comprehensive Financial Report
  - Explain changes in actuarial condition of the plans
  - Track changes over time
  - Analyze future outlook





# My, what a difference a year makes!

- SB 321 passed by the 2021 Legislature made foundational changes to the funding mechanisms and to benefits for future hires
  - As we will show, the "ability to adapt" is the most impactful feature of the new package of policies
  - Went from a projected <u>depletion date</u> of 41 years to a target <u>full funding date</u> in 33 years
- The 25% return on market assets equates to three and a half years worth of expected investment earnings generated in one year
  - This will be smoothed in over the next five valuation cycles
  - This takes significant pressure off of needing to generate 7.0% returns on a market basis over the short to intermediate term in order to maintain the same contribution expectations discussed when SB 321 was implemented



# SB 321 - Funding

Sec. 815.407 LEGACY PAYMENTS. (a) In addition to the state contributions required by this subtitle, each fiscal year the state shall make an actuarially determined payment in the amount necessary to amortize the system's unfunded actuarial liabilities by not later than the fiscal year ending August 31, 2054.

- This amount is a level dollar amount schedule, not tied to payroll or headcount
- \$510 million per year in the 2022-2023 biennium
- Projected at \$510 million per year through 2054 in the impact statement
- ERS will also continue to receive contributions from the members and 10% of pay contributions from the State/agencies





# New Terminology

- Moving from a world with a "Funding Period" to one with an "Amortization Period"
- Funding Period is used to convert a <u>contribution stream</u> into a <u>time period</u>
  - UAAL is \$100, receive \$10 a year, how long until the UAAL is paid off?
    - 10 years would be the funding period, it is the output
- Amortization Period is used to convert a <u>time period</u> into a <u>contribution stream</u>
  - UAAL is \$100, want to pay it off in 10 years, how much to pay each year?
    - 10 years is the amortization period, it is an input
    - The contribution stream is the output

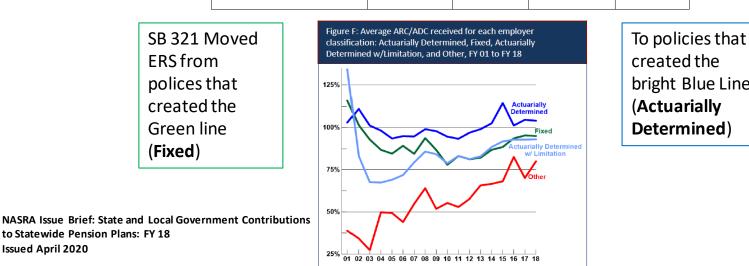




#### Plans with pre-determined, automatic formulas received substantially more of their needed contributions over the past two decades

Actuarially Method for Determining Actuarially Fixed Determined Other **Employer Contributions** Determined w/Limitation Median ARC/ADC Received 87.9% 86.8% 71.7% 100.0%

Table 1. Median ARC/ADC received by each classification of employer contribution, FY 01 to FY 18



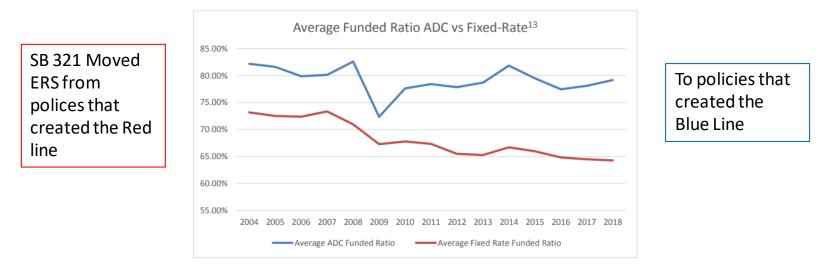


**Issued April 2020** 

bright Blue Line

#### Automatic Funding Policies Provide Benefit Security

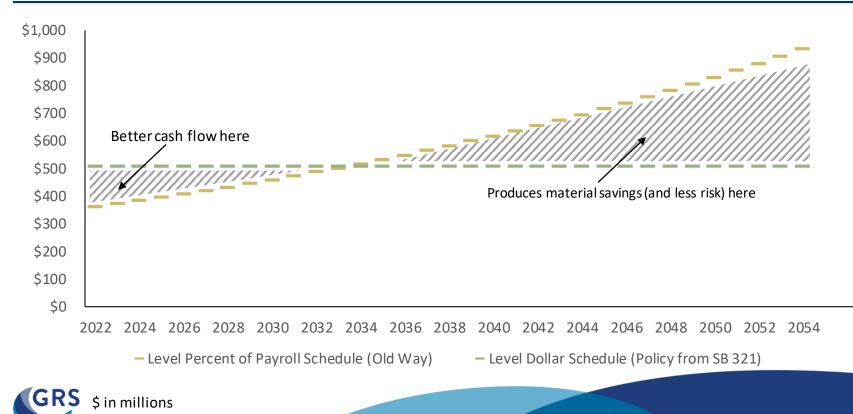
• Excerpt from a Study by the Texas Pension Review Board



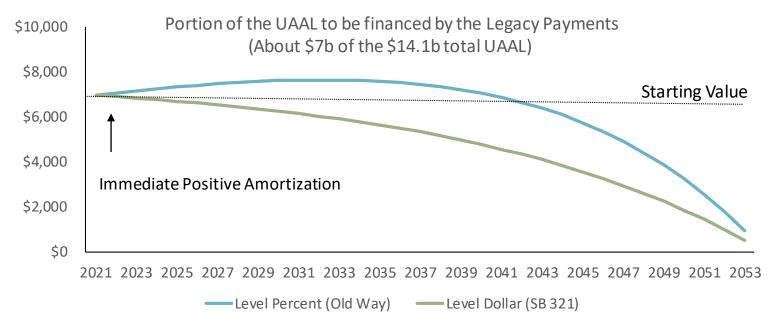
- Fixed Rate Plans: Situations where the contribution is a set percentage of payroll specified in statute/ordinance or local bargaining agreements
- <u>Actuarially Determined Plans</u>: Situations where a predetermined formula, either set by the Board or by Statute sets the amount of contribution <a href="https://www.prb.state.tx.us/txpen/wp-content/uploads/2019/02/Funding-Policy-Paper.pdf">https://www.prb.state.tx.us/txpen/wp-content/uploads/2019/02/Funding-Policy-Paper.pdf</a>



#### Level dollar Legacy Payment schedule saves \$3.2b in interest charges over the time period compared to the previous level percent approach



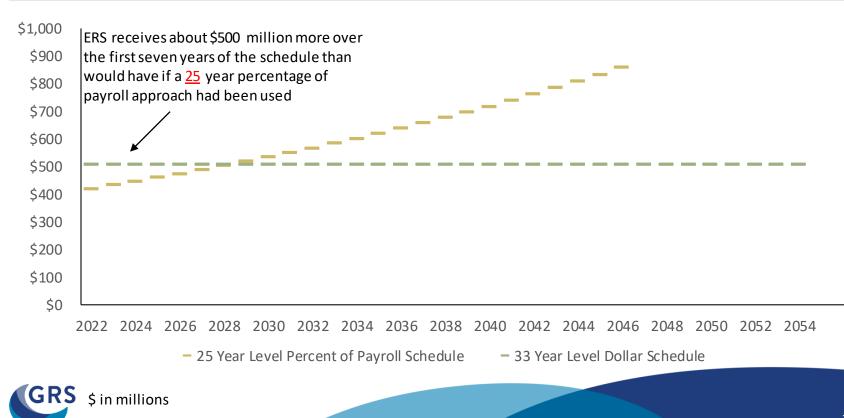
### Level Dollar Schedules Produce Immediate Positive Amortization



If had chosen the prior method (percentage of payroll financing), this portion of the UAAL would have increased for 11 years, and is still larger than the original amount 19 years later



#### Hypothetical Example to Show the Strength of Level Dollar Amortization: Compare 33 Year Level Dollar to 25 Year Level Percent



#### Impact from Contraction in Membership on Payroll

- Active membership declined about 3.5% year over year
  - Even more pronounced for LECOs which declined 8%
- This led to an actual decline in covered payroll from \$7.2b to \$7.1b
  - Valuation assumes this increases at 2.7% per year
- Under old policies where all contributions were tied to this payroll, lower payroll would have increased the funding period (and ASC) materially
- The change to level dollar financing separates a significant portion of the funding from the headcount or payroll
  - The \$510m stays the same, regardless of headcount or payroll (or inflation)
  - More dependable, less risk



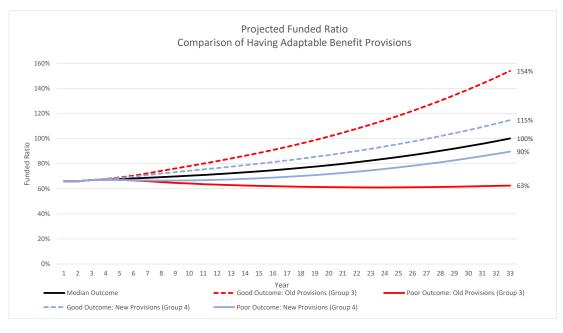
### SB 321

- There will be more detail in future meetings from ERS Staff and GRS on the new benefit structure as there are details/rules that need to be codified
- This only applies to future hires so has no impact on the 2021 valuation results
- The overall employer provided value is approximately the same so this has minimal impact on projected future results if assumptions are met
  - Difference will emerge when experience is different than the assumptions (positively or negatively)





#### Illustration of Future Impact from Having Adaptable Benefit Provisions



This graph compares the adaptable benefit package from group 4 to the non-adaptable benefits from group 3 based on actual investment performance

The red lines represent a "poor" and a "good" investment scenario with group 3 benefits. The likely range of funded ratio 33 years out is 63% to 154%

The blue lines represent a "poor" and a "good" investment scenario with group 4 benefits. The likely range of funded ratio 33 years out is 90% to 115%

For this hypothetical example, we modeled all current and future members in either group 3 or group 4 to show the impact once all members are in group 4. Thus, this gives a view into the future risk profile of ERS, 30-50 years from now



# ERS Funding Valuation Results at August 31, 2021





### **Investment Experience**

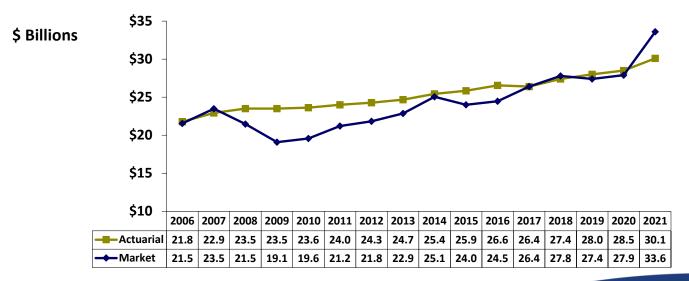
- Actual rate of return on market for FY21 was  $\approx 25\%$
- All of the actuarial funding metrics based on 5-year smoothed value of assets (actuarial value, or AVA), not market value
- 5-year smoothed return on AVA was 10.0% in FY21
- \$3.5 billion in net deferred gains, not yet recognized
  - Represents 8% of the current actuarial accrued liability
  - Represents 10% of current market assets
  - Will be recognized over next four years, either to improve the funded status of ERS or to offset adverse experience during that time





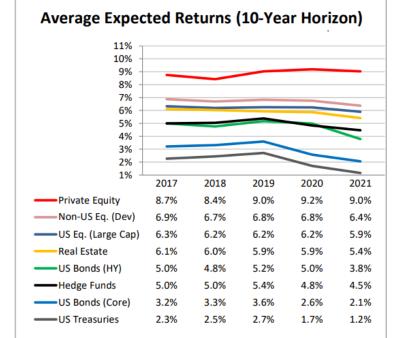
### ERS Asset Values: Market vs Smoothed

• The strong investment performance put the System in a situation with material deferred investment gains





# Recent Strong Performance has lead to declines in Return Expectations

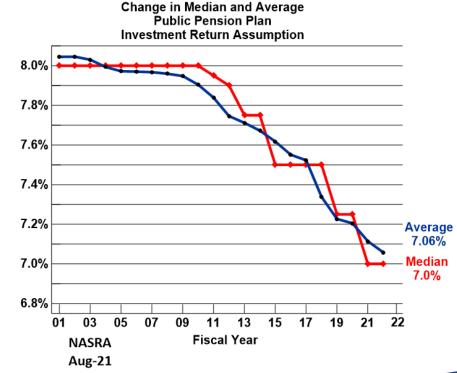


Figures are average geometric returns for selected asset classes for the 30 advisors who provided short-term assumptions in each of the surveys from 2017 through 2021.

Survey of Capital Market Assumptions, 2021 Edition by Horizon Actuarial Services, LLC https://www.horizonactuarial.com/uploads/3/0/ 4/9/30499196/rpt cma\_survey\_2021\_v0804.pdf



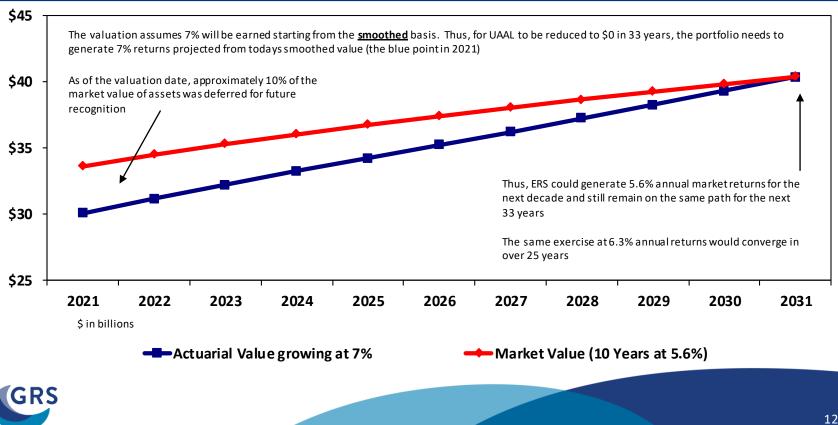
### Investment Return Assumptions have been Declining



Data compiled by the National Association of State Retirement Administrators



#### What the deferred gains does for ERS: Projected Growth of Market and Actuarial Assets



### UAAL and Funded Status (ERS)

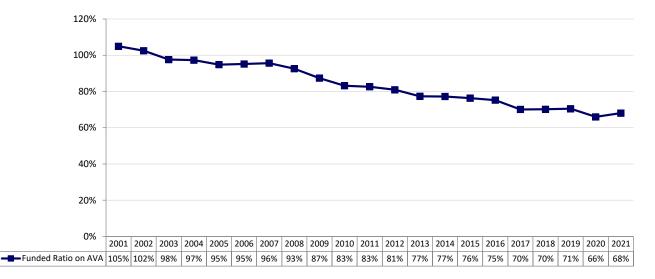
(\$ in millions)

Actuarial Valuation as of August 31,			
	2021	2020	
Actuarial Accrued Liability	\$44,184	\$43,258	
Actuarial Value of Assets	<u>30,065</u>	28,543	
Unfunded Accrued Liability	\$14,119	\$14,715	
Funded Ratio	68.0%	66.0%	
Amortization Period Per Section 815.407	33 years	Never	



### **Funded Ratio**

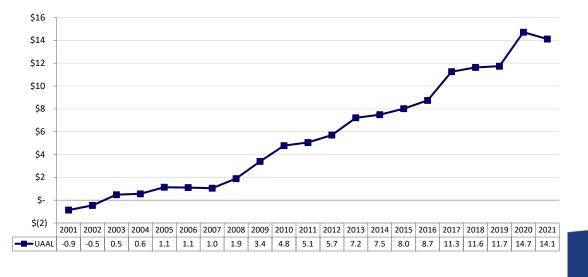
- The Funded Ratio increased from 66% to 68% on a smoothed basis
- This was based on experience, not because of SB 321



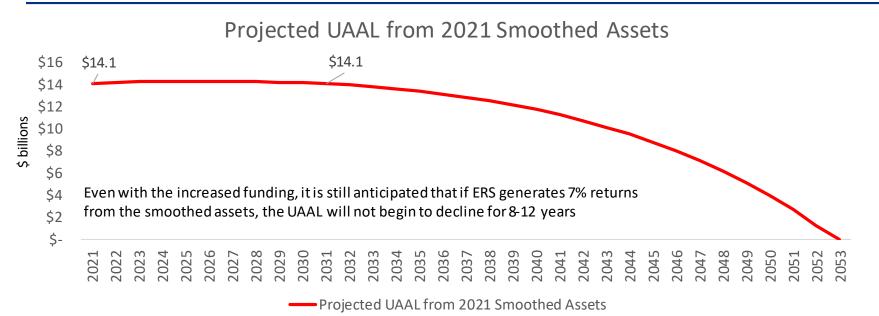


# **UAAL History**

- UAAL decreased for the first time since 2007
- Trend in UAAL is the main metric for monitoring the strength of a pension system
- An increasing UAAL means the accumulation of assets is falling further behind the target
- A declining UAAL (especially for a number of years in a row) means the package of benefits, funding, and investments is strengthening in comparison to the target



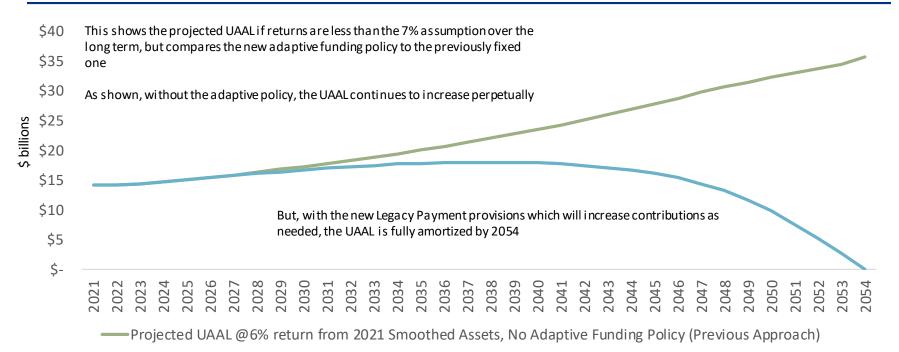
# Projections



Assumes 7% annual returns on the smoothed assets and annual \$510m legacy payments, and all other assumptions met



# **Sensitivity Projections**



Projected UAAL @6% return from 2021 Smoothed Assets, With Adaptive Funding Policy (SB 321)



# LECOSRF and JRS2 Funding Valuation Results at August 31, 2021



### LECOSRF and JRS2 Need Additional Funding

- Current level of contributions are not sufficient to sustain either plan
  - LECOSRF projected depletion date in 29 years
    - Need 2.75% of payroll increase in contribution
  - JRS2 projected depletion date in 55 years
     Need 8.05% of payroll increase in contribution





### **Funded Status**

#### (\$ in millions)

2020
\$1,610
968
\$642
60.1%
Never

Judicial Retirement System of Texas, Plan 2			
Actuarial Valuation as of	2021	2020	
Actuarial Accrued Liability	\$618	\$591	
Actuarial Value of Assets	523	487	
Unfunded Accrued Liability	\$95	\$104	
Funded Ratio	84.6%	82.3%	
Funding Period	Never	Never	



### Utilization of a Legacy Payment Structure

- Legacy Payment Structure could be implemented to finance the UAAL
- However, in both cases, the current contribution rates are less than the normal cost
  - Contribution rates need to be increased to cover at least the normal cost
  - At that point, UAAL could be financed through level dollar fixed payments





### Summary





## Summary

• SB 321, along with one of the strongest 12 month investment performance periods in plan history, have remarkably changed the outlook for ERS

- For LECOSRF and JRS-2, current contribution levels are not sufficient to sustain the plans
  - Benefit security will continue to deteriorate without an increase in contributions over the current schedules



## Disclaimers

- This presentation is intended to be used in conjunction with the actuarial valuation reports issued in December 2021. This presentation should not be relied on for any purpose other than the purpose described in the valuation reports.
- This presentation shall not be construed to provide tax advice, legal advice or investment advice.







### Questions?



#### Public Agenda Item #29

#### Annual Review and Discussion of Global Equity

#### December 8, 2021

John Streun, CFA, CPA Director of Internal Public Equity Lauren Honza, CFA, Director of External Public Equity

# Global Public Equity Program

Agenda

- Investment Objective
- Asset Class Mix
- Historical Performance
- Internal Structure
- Management Fees
- External Advisor Program Update
- 2022 Initiatives

### **Global Public Equity Program** Investment Objective & Strategy



**Investment Objective** – Outperform the Global Public Equity Program benchmark over rolling 5-year periods, while maintaining compliance with the active risk budget

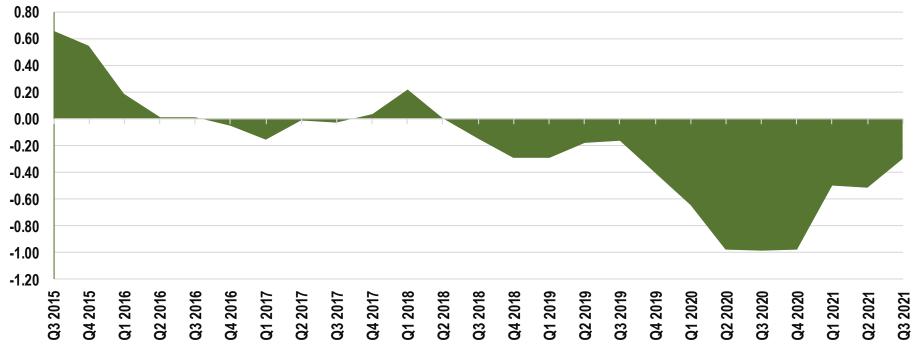
#### Investment Strategy

- Combine lower risk internal strategies with higher risk external strategies
- Target tracking error of 150 basis points
- Target excess return of 25 basis points or better

### **Global Public Equity Program** Rolling 5-Year Relative Return

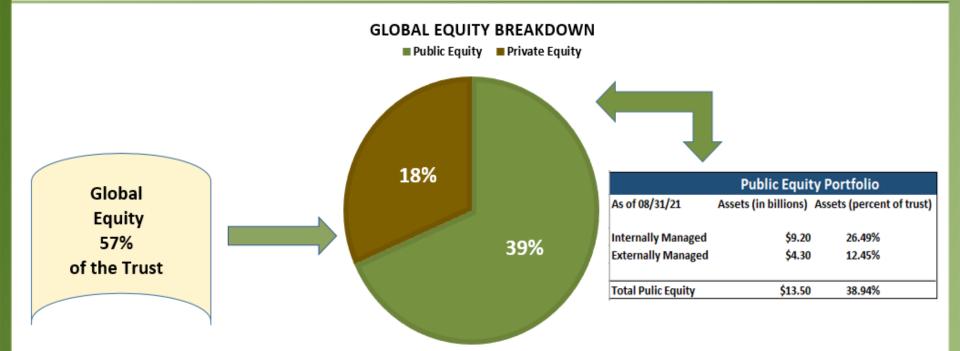


Total Global Public Equities: Excess Returns - 5-Year Rolling



### **Global Public Equity Program** Role in the Trust





# Global Public Equity Program

#### Historical Composition

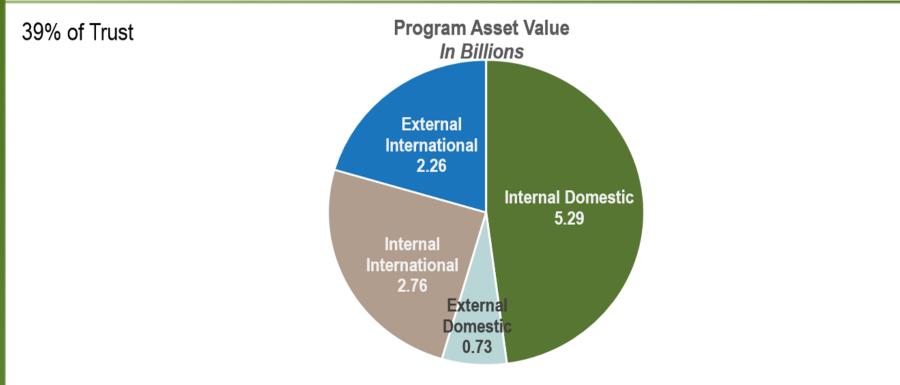
Public Equity Group by Strategy Group



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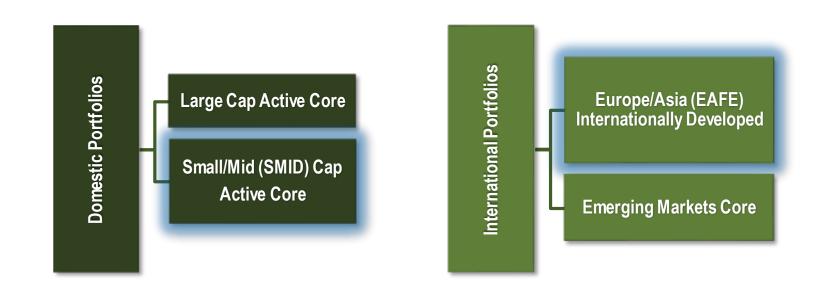
### **Global Public Equity Program** *Portfolio Structure as of 9/30/2021*



FRS

### **Global Public Equity Program** Internal Actively Managed Portfolios





### **Global Public Equity Program** Internal Emerging Market Process



- Assess and manage risk
- Analyze factor, sector, and regional exposures

#### Fundamental

- Focus on bottom up research
- Provide context, perspective, and analysis on company metrics
- Conduct research by region
- Perform on the ground research when possible

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# **Global Public Equity Program** *Performance as of 9/30/2021*



		ts Assets	1-Year	3-Year	5-Year Return (%)
	Assets		Return (%)	Return (%)	
	(in \$millions)	(percent of Trust)			
Domestic Equity	7008.00	20.10	32.79	14.48	16.02
Benchmark			32.29	16.79	17.02
Relative Return			0.51	-1.79	-0.99
International Equity	5556.00	15.90	26.02	9.14	9.81
Benchmark			23.92	8.03	8.94
Relative Return			2.11	1.11	0.86
Public Equity Special Situations	480.00	1.40	30.21	10.64	13.50
Benchmark			30.68	14.93	15.92
Relative Return			-0.47	-4.29	-2.42
Directional Hedge Funds	521.00	1.50	36.39	15.68	15.71
Benchmark			28.64	13.27	12.94
Relative Return			7.75	2.41	2.77
Total Public Equity	13564.00	38.80	30.00	12.03	13.09
Benchmark			29.23	12.71	13.39
Relative Return			0.77	-0.68	-0.30

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# **Global Public Equity Program**

#### Short-Term Performance Drivers



1-year relative performance +77 basis points

Contributors to Relative Performance

- Strong stock selection from both domestic and international portfolios
- Great performance from external advisors, including directional hedge fund manager
- Outperformance from internal International Developed and internal Large-Cap Active portfolios
   <u>Detractors from Relative Performance</u>
- Under performance from internal Emerging Markets and internal SMID cap portfolios
- Strategic overweight to international markets and an underweight to domestic markets
- Cash drag

# Global Public Equity Program

#### Long-Term Performance Drivers

- 3-Year relative performance -68 basis points
- 5-Year relative performance -30 basis points
- Contributors to Relative Performance
- Positive stock selection in international and directional hedge fund portfolios
- All four fundamental internal portfolios outperformed their respective benchmarks Detractors from Relative Performance
- Strategic underweight to domestic large-caps, which significantly outperformed domestic SMID caps
- Allocations to domestic value advisors
- Strategic overweight to international markets and an underweight to domestic markets
- Cash drag



# **Global Public Equity Program** *Performance as of 9/30/21*



			1-Year	3-year	5-Year	
Assets (in \$millions)		Assets (percent of Trust)	Return (%)	Return (%)	Return (%)	
Internal Public Equity	9155.00	26.20	29.45	12.92	13.93	
Benchmark			29.41	12.93	13.83	
Relative Return			0.04	0.00	0.10	
External Public Equity	4409.00	12.60	31.92	10.31	11.31	
Benchmark			27.54	9.81	10.45	
Relative Return			4.38	0.50	0.86	

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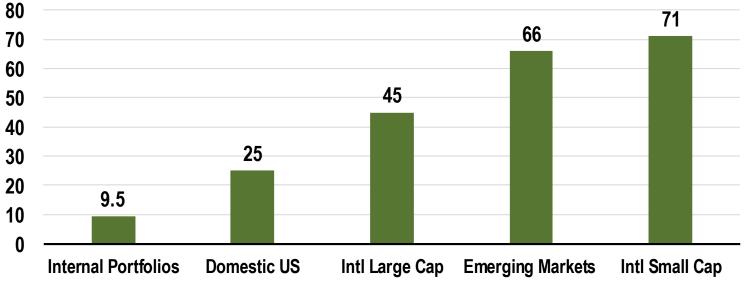
# **Global Public Equity Program** Relative Performance for External and Internal Programs



- Internal Program
  - Composite returns met or exceeded benchmarks over all time periods
- External Advisors
  - Strong 1-year returns improved 3-year and 5-year relative performance
  - Substantial majority of portfolios outperformed their benchmarks
  - Allianz and Templeton (both now defunded) detracted from 3- and 5-year periods









#### **External Advisor Program**

Lauren Honza, CFA, Director of External Public Equity

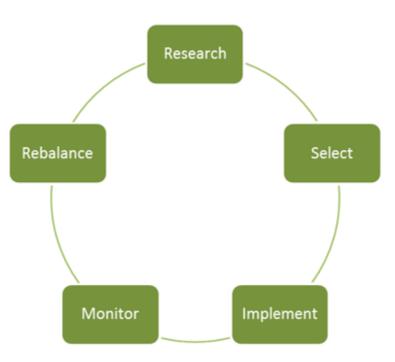
# **External Advisor Program Update** Agenda

- Overview
- Investment Process
- Selection Process
- Current Allocation
- Funded External Advisors
- Select Pool
- Performance



# External Advisor Program Update Investment Process





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# **External Advisor Program Update** Selection Process: RFP

- Phase I: Minimum Requirements and Short Form Review
- Phase II: Investment DDQ Review and Operational DDQ Review
- Phase III: Onsite Meetings and Reference Checks
- Phase IV: Committee Approval
- Phase V: Contract/Fund

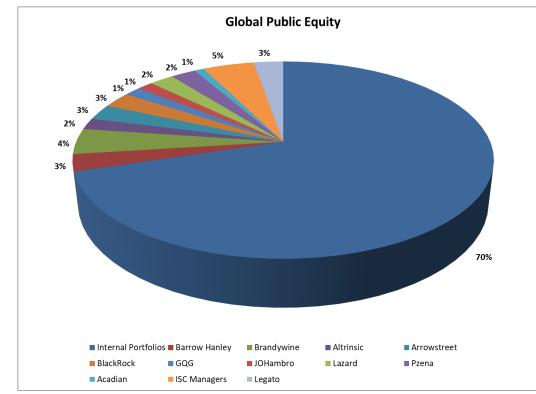
# **External Advisor Program Update** *RFP Updates*

- International Investment Advisory Services
  - Published January 24, 2020
  - Benchmarks: MSCI ACWI ex-US and MSCI EAFE
- U.S. Large Cap Investment Advisory Services
  - Published March 15, 2021
  - Benchmarks: MSCI Large Cap, Large Cap Value, Large Cap Growth



# **External Advisor Program Update** Global Public Equity Current Allocation





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# **External Advisor Program Update** Funded External Advisors



Firm	Strategy	Selection Date	Portfolio Inception
Acadian Assset Management	Emerging Markets	12/2/2011	11/1/2017
Altrinsic Global Advisors	International	2/10/2021	5/1/2021
Arrow street Capital	International	2/10/2021	8/1/2021
Axiom International Investors	International Small Cap Equity	12/20/2018	3/1/2019
Barrow , Hanley, Mew hinney & Strauss	Large Cap Value	12/2/2010	4/1/2011
BlackRock	International	12/2/2011	3/1/2015
Brandyw ine GIM	Large Cap Value	12/2/2010	4/1/2017
EAMInvestors	International Small Cap	12/20/2018	3/1/2019
Global Alpha Capital Management	International Small Cap	12/20/2018	3/1/2019
GQG Partners	International	2/10/2021	6/1/2021
JO Hambro Capital Management	International	2/10/2021	7/1/2021
Kayne Anderson Rudnick	International Small Cap	12/20/2018	3/1/2019
Lazard Asset Management	International	8/23/2011	12/1/2011
Legato Capital Management	International Small Cap	5/25/2010	2/1/2017
Legato Capital Management	Emerging Markets	9/25/2019	11/1/2019
Pzena Investment Management	International	2/10/2021	5/1/2021
Quantitative Management Associates	Emerging Markets Small Cap	12/20/2018	3/1/2019

# **External Advisor Program Update** Select Pool



\*Fisher Investments was defunded 10/2019.

\*\*Templeton w as defunded 3/2021.

ERS

# External Advisor Program Update

# <u>ERS</u>°

#### Performance

Global Public Equity (as of 09/30/21)	1-Year	3-Year	5-Year	Since Inception
Global Public Equity External Advisor Program	31.92%	10.31%	11.31%	6.81%
Blended Benchmark	27.54%	9.81%	10.45%	6.44%
Excess Return	4.38%	0.50%	<b>0.8</b> 5%	0.37%
Derrow Hanley (Incention: April 4, 2044)	40.55%	10.31%	12.45%	11.41%
Barrow Hanley (Inception: April 1, 2011)				
MSCI USA Large Value Index	29.66%	9.36%	10.89%	10.63%
Excess Return	10.89%	0.95%	1.56%	0.78%
Brandywine (Inception: April 1, 2017)	46.34%	11.43%	n/a	11.79%
MSCI USA Large Value Index	29.66%	9.36%		9.62%
Excess Return	16.67%	2.07%		2.17%
BlackRock (Inception: March 1, 2015)	33.10%	15.09%	13.15%	9.35%
MSCI ACWI ex-US Index	23.92%	8.03%	8.94%	5.88%
Excess Return	9.19%	7.06%	4.21%	3.48%
Lazard (Inception: December 1, 2011)	24.42%	8.36%	9.39%	9.44%
MSCI EAFE Index	25.73%	7.62%	8.81%	7.78%
Excess Return	-1.31%	0.74%	0.58%	1.66%
Acadian (Inception: November 1, 2017)	26.99%	9.87%	n/a	7.56%
MSCI Emerging Markets Index	18.20%	8.58%		5.36%
Excess Return	8.78%	1.28%		2.20%

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# External Advisor Program Update



#### Performance

Global Public Equity (as of 09/30/21)	1-Year	3-Year	5-Year	Since Inception
Axiom (Inception: March 1, 2019)	29.58%	n/a	n/a	26.25%
MSCI ACWI ex-US Small Cap Index	33.06%			14.72%
Excess Return	-3.49%			11.54%
EAM (Inception: March 1, 2019)	27.83%	n/a	n/a	20.70%
MSCI ACWI ex-US Small Cap Index	33.06%			14.72%
Excess Return	-5.24%			5.98%
Global Alpha (Inception: March 1, 2019)	33.73%	n/a	n/a	14.81%
MSCI EAFE Small Cap Index	29.02%			13.85%
Excess Return	4.72%			0.96%
Kayne Anderson (Inception: March 1, 2019)	35.92%	n/a	n/a	19.80%
MSCI ACWI ex-US Small Cap Index	33.06%			14.72%
Excess Return	2.86%			5.08%
QMA (Inception: March 1, 2019)	40.22%	n/a	n/a	14.75%
MSCI Emerging Markets Small Cap Index	43.24%			<b>15.78%</b>
Excess Return	-3.02%			-1.03%
Legato International Small Cap Portfolio (Inception: February 1, 2017)	26.62%	8.38%	n/a	11.47%
MSCI EAFE Small Cap Index	29.02%	9.05%		11.03%
Excess Return	-2.40%	-0.67%		0.44%
Legato Emerging Markets Portfolio (Inception: November 1, 2019)	16.65%	n/a	n/a	9.86%
MSCI Emerging Markets Index	18.20%			12.52%
Excess Return	-1.55%			-2.67%

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## **Global Public Equity Program** 2022 Initiatives

- Continue to enhance the portfolio construction process
- Complete the U.S. Large-Cap Select Pool RFP
- Evaluate existing software tools and resources
- Examine Special Situations Portfolios
- Cultivate employee development and mentoring



# Questions?



#### \*Public Agenda Item #30

#### \*Annual Review of ERS' Emerging Manager Program

#### December 8, 2021

Lauren Honza, CFA, Director of External Public Equity

# **Emerging Manager Program** Agenda

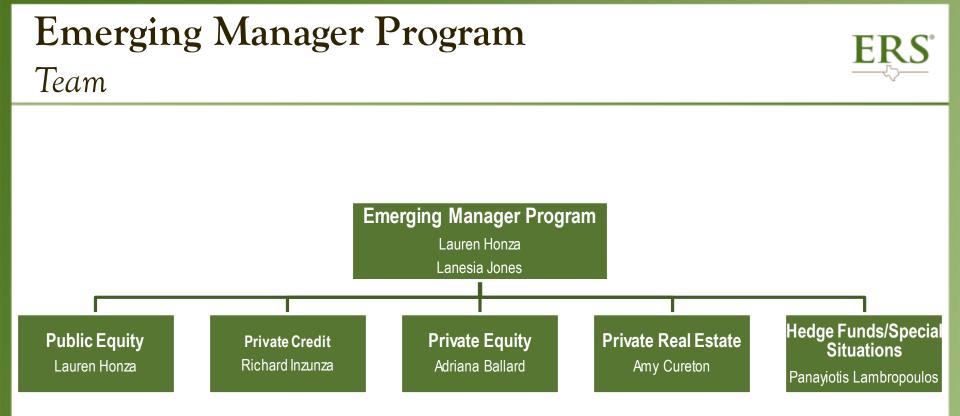
- Background
- Team
- Approach
- Current Allocation
- Performance
- CY22 Initiatives

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## **Emerging Manager Program** Defined



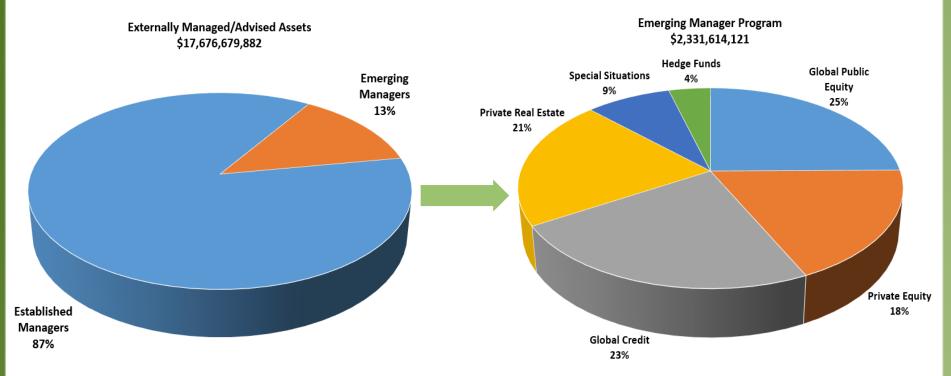
• Texas Government Code § 815.301 (g), (h) and (i) requires the Employees Retirement System of Texas to make a good faith effort to acquire financial services from emerging managers. Emerging managers are defined in the statute as private professional investment managers with less than \$2 billion in assets who provide pension fund management, consulting, investment advising, brokerage services, hedge fund management, private equity management, and real estate investment.



# **Emerging Manager Program** Approach

- ERS External Advisor Website
- Managers of Emerging Managers
- Consultants
- Outreach

# Emerging Manager Program Investments as of September 30, 2021



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# **Emerging Manager Program** *Public Equity*

- Direct
  - Funded (EAM and Global Alpha)
  - RFPs (International RFP and USLC RFP)
- Legato Capital Management
  - International Small Cap (\$218 MM)
  - Emerging Markets (\$134 MM)



# **Emerging Manager Program** *Public Equity*



Public Equity	1-Year	3-Year	5-Year	Since Inception (as of 09/30/21)
Legato International Small Cap Portfolio (Inception: February 1, 2017)	26.62%	8.38%	n/a	11.47%
MSCI EAFE Small Cap Index	29.02%	9.05%		11.03%
Legato Emerging Markets Portfolio (Inception: November 1, 2019)	16.65%	n/a	n/a	9.86%
MSCI Emerging Markets Index	18.20%			12.52%

# Private CreditDirect Relationships: Six

- FY21 Commitments (\$275 MM)
  - CLO Warehousing and U.S. Middle Market Distressed Debt
- Expected FY22 Commitments (\$275 MM)

**Emerging Manager Program** 

 Non-performing Residential Mortgage Loans and European Direct Origination Middle Market Lending

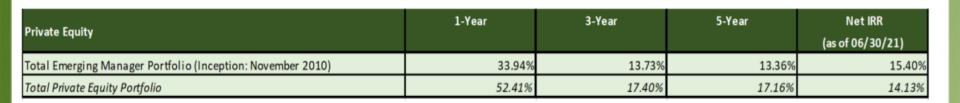


# **Emerging Manager Program** *Private Equity*

- Direct Relationships: Three
- Fund of Funds
  - Fund I (Grosvenor)
  - Fund II (Grosvenor)
  - Fund III (Barings)
    - CY21 Commitments (\$15 MM)
    - Six investments in Healthcare, Information Technology, and Services



# **Emerging Manager Program** *Private Equity*



ERS

- Direct Relationships: 11
  - FY21 Commitments (\$135 MM)
  - Two Investments in Manufactured Housing and PropTech
- Fund of Funds
  - Fund I (Oak Street)
  - Fund II (Oak Street)
    - FY21 Commitments (\$15 MM)
    - Three Investments in Medical Office, Student Housing, and Data Center



# **Emerging Manager Program** *Private Real Estate*



Private Real Estate	1-Year	3-Year	5-Year	Net IRR (as of 09/30/21)
Total Emerging Manager Portfolio (Inception: December 2010)	20.07%	12.98%	14.03%	16.03%
Total Private Real Estate Portfolio	14.09%	7.92%	9.79%	11.74%

# **Emerging Manager Program** Hedge Funds/Special Situations

- Direct Relationships: One
- PAAMCO Prisma Launchpad
  - Commitments
    - Original Commitment in June 2018 (\$150 MM)
    - Additional Commitment in April 2021 (\$175 MM)
  - Investments
    - Cinctive Capital Management
    - Phase 2 Partners
    - Additional Investment Expected Late CY21/Early CY22



# **Emerging Manager Program** Hedge Funds/Special Situations



Special Situations	1-Year	3-Year	5-Year	Since Inecption (as of 09/30/21)
ERS Launchpad (Inception: October 1, 2019)	11.40%	n/a	n/a	
Launchpad Benchmark	12.93%			5.78%

# **Emerging Manager Program** Calendar Year 2022 Initiatives



- Maintain the target of 10% of externally managed assets with emerging managers
- Focus on relevant direct relationships with emerging managers in ERS Portfolio
- Continue to collaborate with fund-of-funds
- Promote emerging manager program best practices by working with other investors

# **Emerging Manager Program** Conferences



- Real Estate Emerging Manager (REEM) Summit (January 11–12, 2022)
- TRS/ERS Emerging Manager Conference (January 19, 2022)



# Questions?



### \*Public Agenda Item #31

### Educational Presentation: Global Demographic Trends and their Implication for the ERS Investment Program

December 8, 2021

Micheal Yuan, Portfolio Manager David Veal, CFA, CAIA, FRM, Chief Investment Officer

# **Key Points**



- Demographics represents a key driver of economic growth, inflation, and interest rates.
- Ageing has resulted in slower global economic growth and lower interest rates.
- COVID-19 pandemic has accelerated many demographic trends.
- Investors must observe these trends and construct resilient portfolios.
- Employers will need flexible arrangements, collaborative culture and productivity tools.

### Key Terms America's Generations

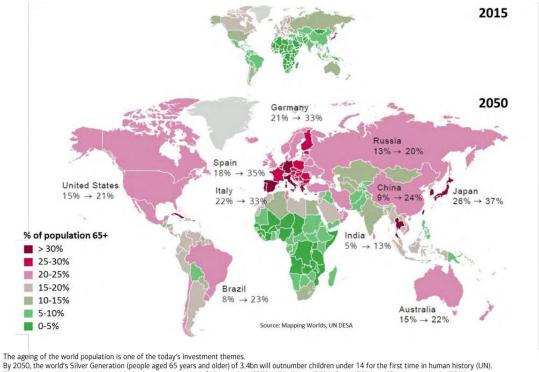


 Demographics is the statistical data related to the populations, and particular groups within it." Including: age, race, ethnicity, gender, marital status, income, education, and employment.

Generation	Birth years	Defining events	Key technologies
Silent	1928-1945	Depression, WWII	Appliances, autos
Boomers	1946-1964	Cold War, Vietnam War, Moon Landing	TV, Telephone
Gen X	1965-1980	Berlin Wall, Gulf War	Personal Computers
Millennials	1981-1995	9/11, Afghanistan	Internet
Gen Z	1995-2016	Financial Crisis, COVID	iPhone

## **Global Populations are Aging** The Greatest Transformation of Our Time





This map shows that the countries with the largest proportion of old people in 2050 will be Japan (37%), Spain (35%) and Germany and Italy (33%).

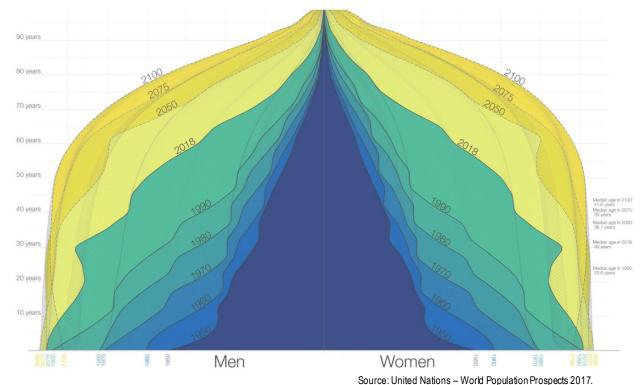
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## **Global Populations are Aging** Demography of world population 1950-2100

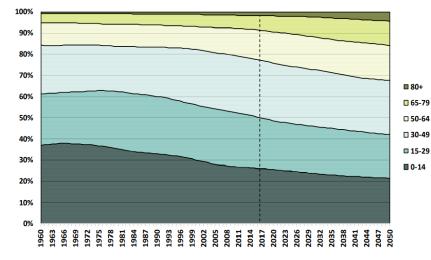




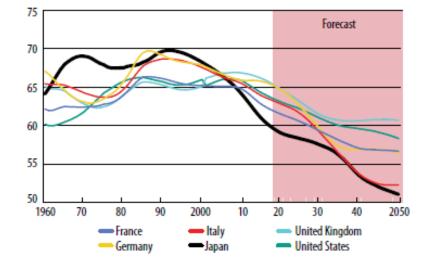
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## A Different World Ahead Peak Youth, Peak Workforce

World population composition by age group



Source: World Bank data and estimates (2017+), and Bernstein analysis



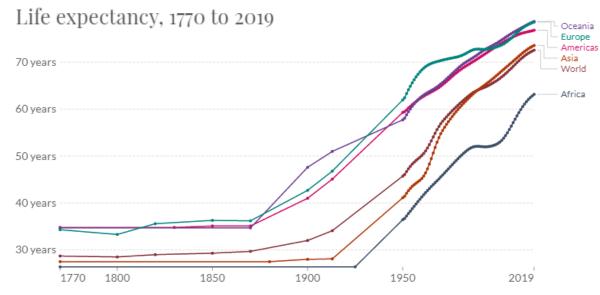
Source: United Nations, World Population Prospects, 2017 revision.

Working-aged population as a percentage of total population falling drastically



#### Key Trends Trend #1: Life Expectancy Lengthening

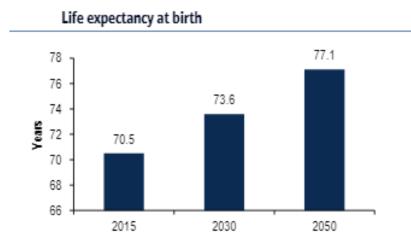




Source: Riley (2005), Clio Infra (2015), and UN Population Division (2019) Note: Shown is period life expectancy at birth, the average number of years a newborn would live if the pattern of mortality in the given year were to stay the same throughout its life.

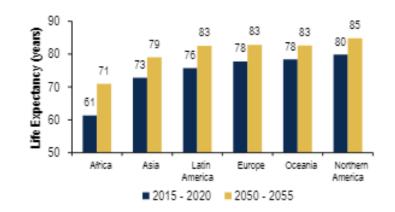
### Key Trends Trend #1: Life Expectancy Lengthening





Source: United Nations, Haver Analytics and World Health Organization.

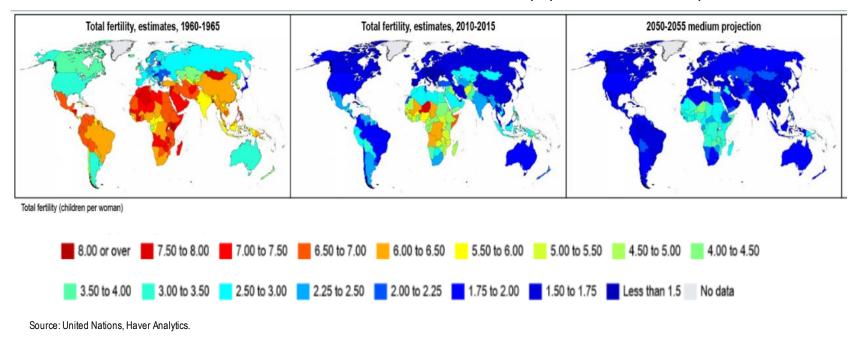
#### Life expectancy 2015-2020 vs 2050-2055



Source: United Nations, Haver Analytics and World Health Organization.

#### Key Trends Trend #2: Plunging Fertility

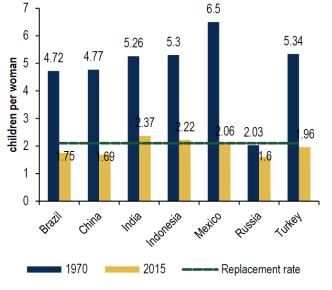
• Global birth rates down 50% since 1960, and half of the world's population is below replacement rate.



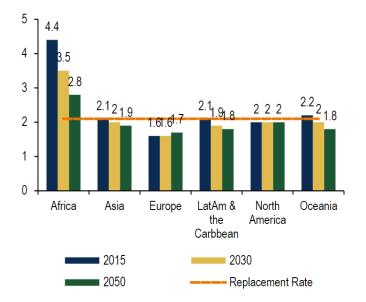
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## **Key Trends** Trend #2: Plunging Fertility

Declining fertility has been universal to developed and emerging market nations.



Source: World Bank data and estimates (2017+), and Bernstein analysis



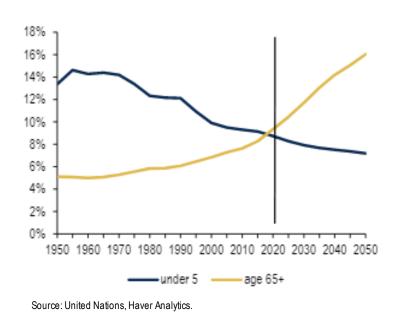
Source: World Bank data and estimates (2017+), and Bernstein analysis



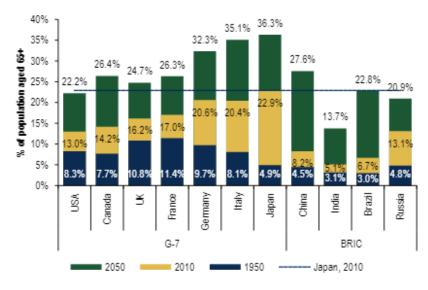
### Key Trends Trend #3: Graying Population



#### Young children and older people as a % of global population: 1950-2050



#### By 2050, populations around the world will be as old as Japan is today



#### Source: United Nations, Haver Analytics.

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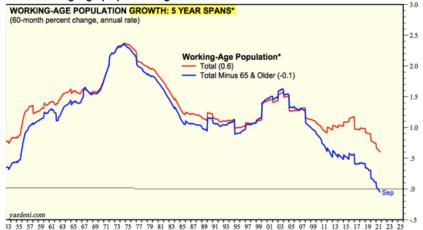
## **Key Trends** Trend #4: Shrinking Workforce

Advanced economies hit critical milestone in 2017, the combined workforce declined.

#### Working age population age 15-64

Country	1990-2000	1990-2015	2000-2015	2015-2050	2015-2065
China	14.1%	32.6%	16.2%	-21.1%	-33.5%
Japan	0.6%	-9.7%	-10.2%	-28.5%	-35.2%
Republic of Korea	11.1%	22.9%	10.6%	-26.3%	-37.1%
Russian Federation	3.0%	1.7%	-1.2%	-21.3%	-24.3%
United Kingdom	2.8%	11.9%	8.8%	6.0%	7.7%
Italy	-1.4%	-2.5%	-1.1%	-23.2%	-26.2%
France	2.7%	6.7%	3.9%	0.7%	2.9%
Germany	2.5%	-2.7%	-5.1%	-22.6%	-29.5%
Canada	11.3%	29.6%	16.4%	6.2%	7.6%
United States of America	12.8%	28.0%	13.5%	10.0%	13.4%

#### US Working-age population growth: 1953-2021



Source: United Nations, WPP 2015



# Source: U.S. Bureau of Labor Statistics



10 China 6% GDP Annual growth in productivity, 1990–2008 (%) 8 growth 4% GDP 6 growth India 2% GDP growth Sates Furope 2 Japar Russia 0 -1.5 -05 05 2.5 n 5 2

Annual growth in the workforceage

segment, 1990-2008 (%)

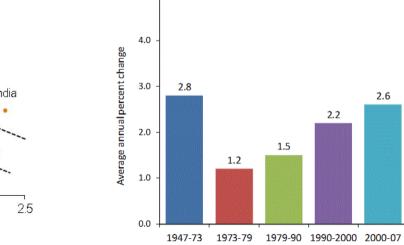
#### US Productivity change in nonfarm business sector, 1947-2020

4.0 2.8 3.0 2.6 2.4 2.2 2.0 1.5 1.4 1.2 1.0 0.0 1947-73 1973-79 1979-90 1990-2000 2000-07 2007-2019 2020

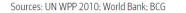
Key Trends Trend #5: Declining Productivity

Emerging markets economic growth has largely

driven by productivity gains: 1990-2008



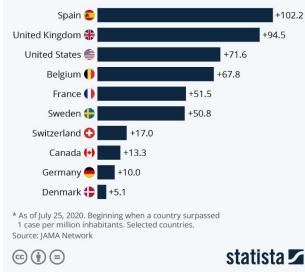
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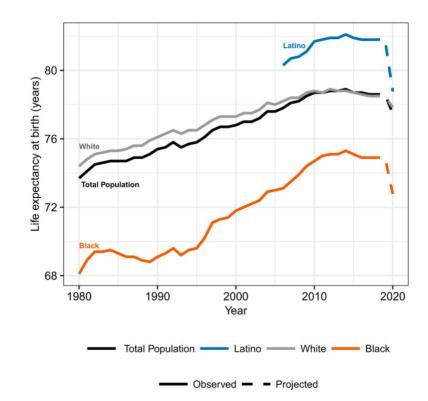


# COVID as Catalyst Result #1: Higher Mortality

How Excess Mortality In 2020 Compares

Excess all-cause mortality per 100,000 inhabitants compared to the same weeks in 2015-2019\*

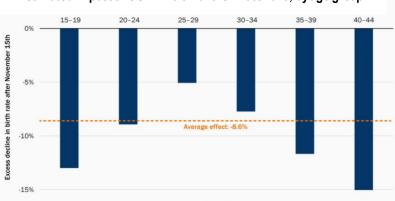




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# COVID as Catalyst Result #2: Fewer Births



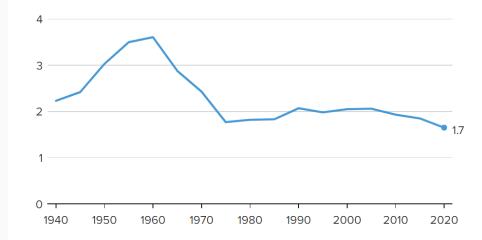
Estimated impact of COVID-19 on births in late 2020, by age group

Source: Observed quarterly birth rates obtained from National Center for Health Statistics, Vital Statistics Rapid Release, Natality - Quarterly Provisional Estimates (2021).

Note: Predicted birth rates in the absence of COVID reflect Q4 2019 birth rates decreased by the percentage reduction in births observed between Q4 2018 and 2019. The COVID impact is the excess decline in births between observed and predicted values multiplied by two, which assumes that COVID reduced births in half of the quarter (November 15th onward). Economic Studies

#### **U.S.** fertility rate

Average number of children per American woman



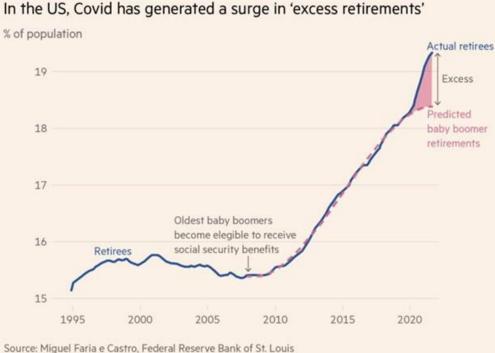
Note: 2020 data is estimated using provisional data through the third quarter. Source: Social Security Administration





# COVID as Catalyst

#### Result #3: More Retirements



Source:	Miguel	Faria e	Castro,	Federal	Reserve	Bank	of	St.	Louis
WFI									

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% of Baby Boomer	s in U.S. who are retired	% POINT
	February 2020 September 2020	CHANGE
All Baby Boomers	-39 @ 40	+1
Men	36 37	+1
Women	42-1-44	+1
Younger than 65 —	18 9 18	0
65+	64-00-66-	+2
White	41-@-42	+1
Hispanic —	30 〇 ● 34	+4
Black	36 🖲 36	+1
Asian -	36-00-39	+3
<high grad="" school="" td="" —<=""><td>35 👁 37</td><td>+2</td></high>	35 👁 37	+2
High school grad	40 🗢 42	+2
Some college	41 9 41	0
Bachelor's+	38-@ 39	+1
	20 <b>(P</b> 10	
Metropolitan	39-39-40	+1
Rural	41 🖲 41	0
Northeast -	35 0 38	+3
Midwest -	39 9 39	0
South -		+2
West -	40 41	-
west	41 42	+1
0%	25 50 7	5
0.00	ot in the labor force due to retirement. Baby Boomers are	

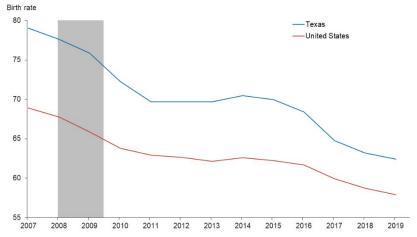
Note: "Reliterst" refers to those not in the labor force due to retrement, Baby Booners are those born between 1044 and 1044. Which, Block and Alamia and Stin Include those who report being only one nice and are not Hispanic. Hispanica are of any size, "Some collegit" includes those with an associated degree and those who testinded college but d on to dozin a degree. The percentage point changes are compated from unsumded shares.

#### PEW RESEARCH CENTER



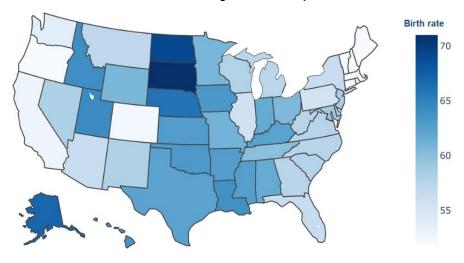
#### **Texas Demographics** Birth Rates Declining Faster Than Average

#### Birth rates have fallen faster in Texas than nationally since 2007



NOTES: Birth rate is expressed as births per 1,000 women ages 15-44 during the calendar year. Shaded area represents recession. SOURCE: Centers for Disease Control and Prevention, National Center for Health Statistics.

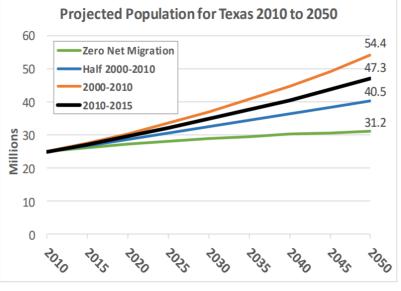
Texas birth rate ranks #14 among states - births per 1,000



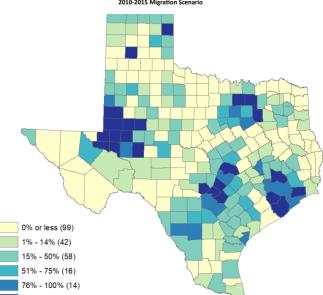
## **Texas Demographics**

#### Migration Is The Primary Growth Driver

Migration will be the largest contributor to population growth in Texas, largely in urban centers.



Source: The Texas Demographic Center Projections - September 2019



00% or more (25)

Projected Percent Population Change in Texas Counties, 2010 to 2050 2010-2015 Migration Scenario

## **Effects of Demography** *Effect #1: Rising Dependency Ratio*

30 25 20 Nigeria Pakistan 15 South Africa India Indonesia 10 Bangladesh World Russia Brazil US UK China EU 0 Germany 960 963 .978 1981 1984 1987 1987 996 969 972 975 Singapore Japan

Working age people per retiree

Source: World Bank data and estimates (2017+), and Bernstein analysis

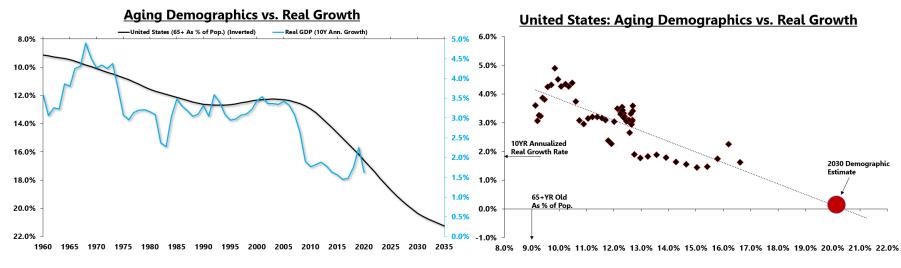
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# ERS

- 1960: 12 working age people per retiree
- 2017: 7.5 working age people per retiree
- 2050: the ratio is projected to decline to ~4, including <3 in many advanced economies
- 2050: US declines to ~2.7 from 6.6 in 1960

### **Effects of Demography** *Effect #2: Slower Growth*

Slowing population growth represents a drag on economic growth



Source: One World in Data, BEA, FRED and EPBMacroResearch.com

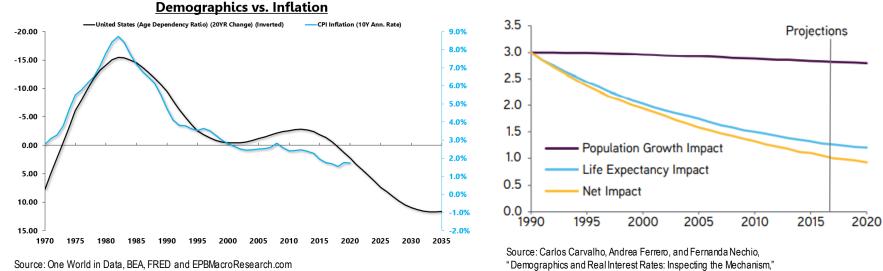
Source: One World in Data, BEA, FRED and EPBMacroResearch.com



### **Effects of Demography** *Effect #3: Lower Real Rates*



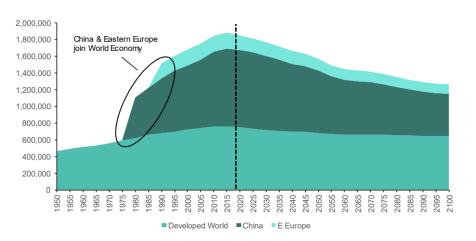
Long-term inflation and real interest rates are linked to the age-dependency ratio and longevity



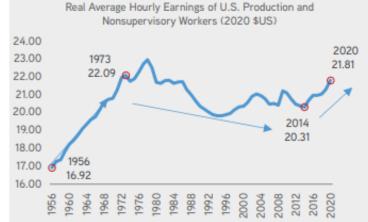
Federal Reserve Bank of San Francisco.

### **Effects of Demography** Effect #4: Higher Wages

Shrinking workforce may accelerate wage gains as demand outpaces supply



Source: UN Population Division data and estimates (2018+), and Bernstein analysis



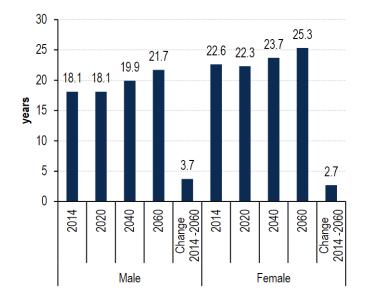
Latest data as at July 19, 2021. Source: Bureau of Labor Statistics, KKR Global Macro & Asset Allocation analysis.



### Effects of Demography Effect #5: Longer Retirements

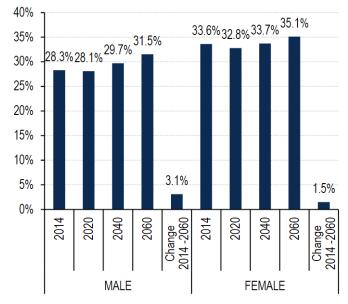
# **ERS**<sup>°</sup>

#### Duration of retirement by gender



Source: IMF and Bernstein analysis

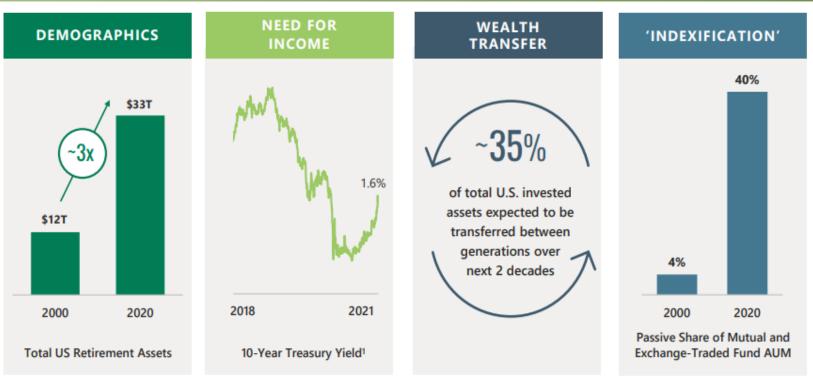
#### Percentage of adult life spent at retirement by gender



Source: IMF and Bernstein analysis

# Effects of Demography

#### Effect #6: Competition for Attractive Returns



Sources: Investment Company Institute, Federal Reserve Economic Data, Accenture, Morningstar. 1. 10-Year Treasury yield as of October 15, 2021.

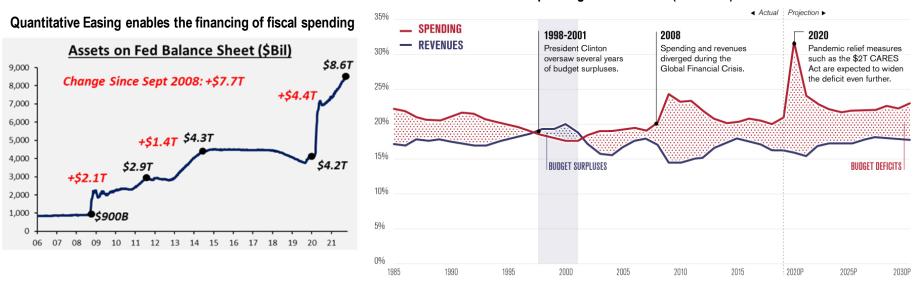
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<u>ERS</u>°

## **Potential Solutions**



Solution #1: Easier Monetary Policy and Increased Fiscal Spending



#### Federal Spending and Revenues (% of GDP)

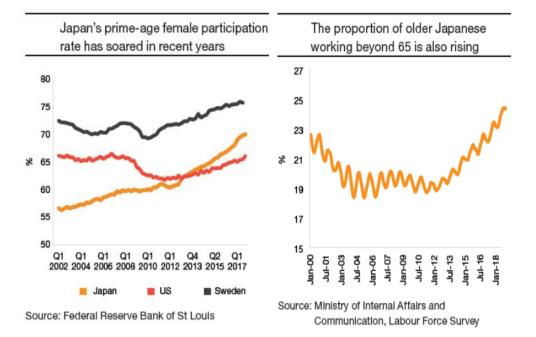
Source: Peter G. Peterson Foundation

#### **Potential Solutions** Solution #2: Greater Inclusivity





#### Economic growth = Workers × Productivity



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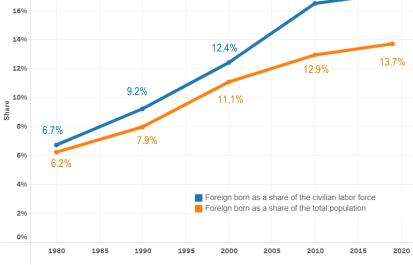
### **Potential Solutions** Solution #3: Immigration

• IMF: more immigration needed to stabilize the elderly share of advanced countries' population.

#### Economic and demographic asymmetries will drive international migration

Population position ranking in parentheses

2015	2050		
1) China: 1.4 billion	1) India: 1.7 billion		
2) India: 1.3 billion	2) China: 1.3 billion		
3) U.S.: 321.8 million	3) Nigeria: 398.5 million		
4) Indonesia: 257.6 million	4) U.S.: 388.9 million		
5) Brazil: 207.8 million	5) Indonesia: 322.2 million		
6) Pakistan: 188.9 million	6) Pakistan: 309.6 million		
7) Nigeria: 182.2 million	7) Brazil: 238.3 million		
8) Bangladesh: 161 million	8) Bangladesh: 202.2 million		
9) Russia: 143.5 million	9) The Congo: 195.3 million		
10) Mexico: 127 million	10) Ethiopia: 188.5 million		
13) Ethiopia: 99.4 million	11) Mexico: 163.8 million		
19) The Congo: 77.3 million	15) Russia: 128.6 million		



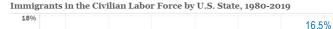
Source: Migration Policy Institute (MPI) tabulation of data from the U.S. Census Bureau.

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Source: UN



17.2%

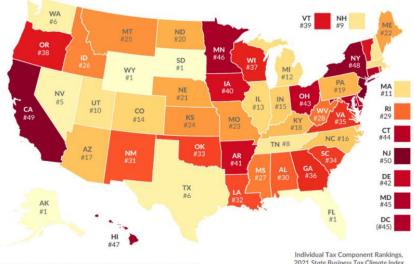


## **Potential Solutions**

#### Solution #4: Pro-Growth Policies

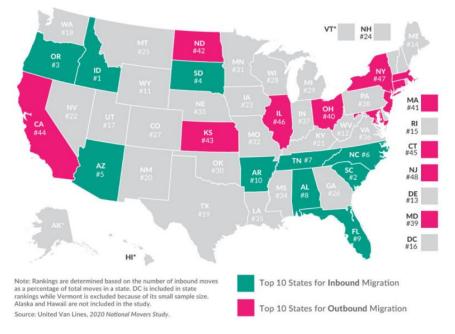
Low taxes and pro-growth policies have attracted inflows of migrants

Individual Tax Component Rankings, 2021 State Business Tax Climate Index



Note: A rank of 1 is best, 50 is worst. States without a corporate tax rank equally as 1. D.C.'s score and rank do not affect other states. The report shows tax systems as of July 1, 2020 (the beginning of Fiscal Year 2021). Source: Tax Foundation, 2021 State Business Tax Climate Index.

Individual Tax Component Rankings, 2021 State Business Tax Climate Index Better Worse State Migration Patterns, from Most Inbound to Most Outbound, 2020



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#### **Potential Solutions** Pro-Growth Policies Benefiting Austin





 Apple broke ground in 2019 on its \$1 billion, 3 million square foot campus. Set to be completed mid-2022, the complex will house 5,000 employees initially and could expand to up to 15,000.

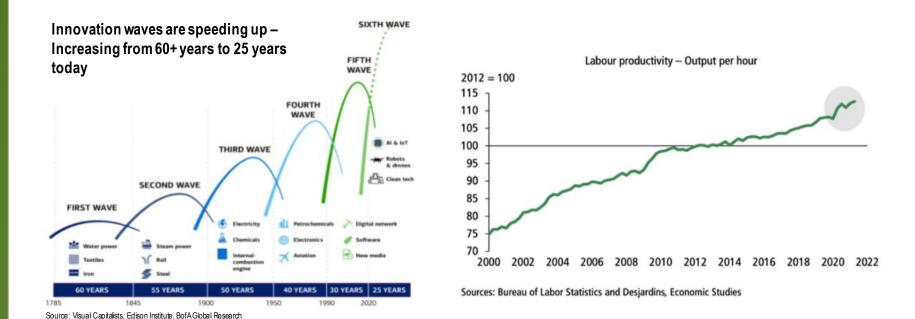


 Tesla's nearly 3,000-acre Giga-factory is expected to be completed by the end of 2021. Tesla is expected to create 5,000 new jobs in Central Texas.



 Samsung will invest \$17 billion in its North American headquarters in Taylor, just outside Austin. It will be second in size only to the company's global headquarters in South Korea.

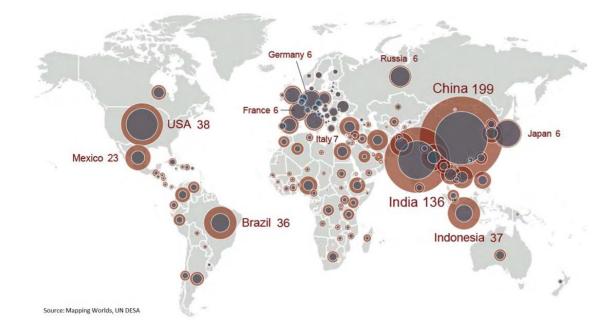
### **Potential Solutions** Solution #5: Productivity Gains



## **Investment Themes** Theme #1: Longevity



By 2025 the population of people aged 65+ will rise by millions in most countries

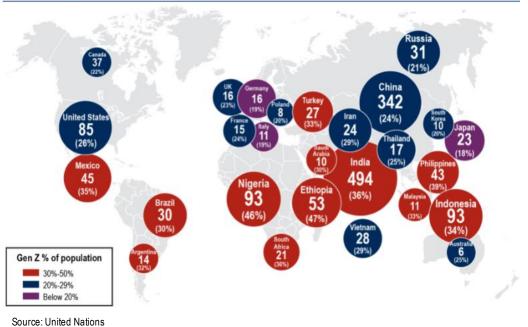


## **Investment Themes**

<u>ERS</u>°

Theme #2: Gen Z

Size of bubble denotes combined population of the cohorts (million)

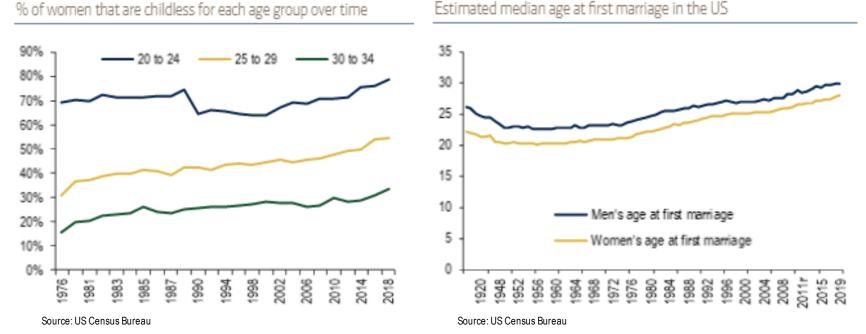


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#### **Investment Themes** Gen Z Extending Existing Trends

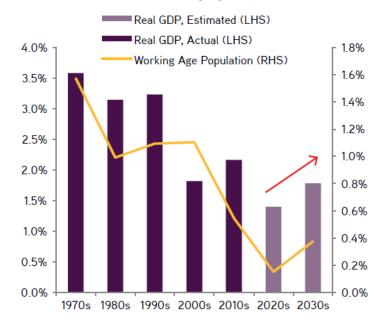


• Gen Z delaying key milestones of marriage and children in favor of other priorities or out of necessity.



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### **Investment Themes** Theme #3: Gen Z Boosts US



U.S. Real GDP vs. Working Age Population Growth, %

Data as at June 23, 2017. Source: United Nations, Haver Analytics.

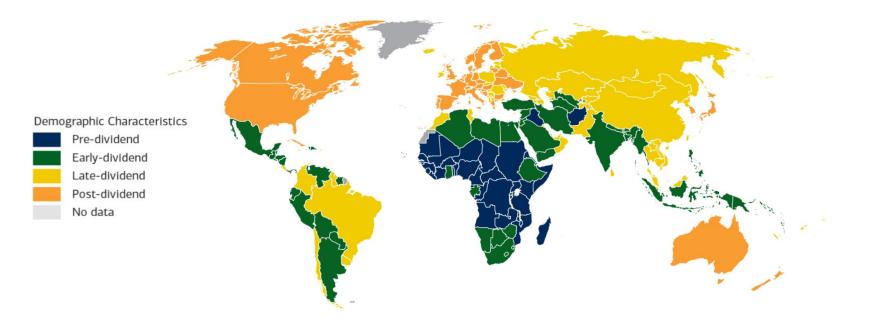
 Millennial and Gen Z population could provide an important tailwind to US growth

- Working age population rebounds 0.4% in 2030 vs. growth near zero in 2020s
- Outsized productivity gains could also drive growth above recent ranges
- May be sufficient to sustain GDP growth rates of 1.5% to 2.0% over the next decade



### **Investment Themes** Theme #4: Demographic Opportunities & Challenges





Source: United Nations

### **Conclusion** Takeaways for ERS

#### Investments

- Asset Allocation
- Capital Abundance
- Competition for Returns
- Competition for Talent
- Lower Real Yields
- Rising Inflation Risk
- Monetary/Fiscal Policy

#### Actuarial

- Workforce Growth
- Wage Inflation
- Longevity Risk
- Healthcare Costs
- Investment Returns

#### Organizational

- Worker Scarcity
- Collaborative Culture
- Next-Gen Workplace
- Flexible Arrangements
- Investments in Productivity





### Questions?



#### Public Agenda Item #32

Adjournment of the Joint Meeting of the Board of Trustees and Investment Advisory Committee and Reminder of Upcoming Meeting Dates

December 8, 2021

### Next Meeting Dates



#### 2022 Meeting Dates

#### Wednesday, March 9, 2022

Wednesday, May 11, 2022 Wednesday, August 24, 2022

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